

**VILLAGE OF LOMBARD**  
**REQUEST FOR BOARD OF TRUSTEES ACTION**  
For Inclusion on Board Agenda  
Bids and Proposals

TO : President and Village Board of Trustees

FROM : Nicole Aranas, Village Manager

DATE : August 5, 2026                      Agenda Date: August 20, 2026

TITLE : Bid Opening For: Purchase of two Kia Sportage SUV's

SUBMITTED BY: Robert LaMontagna, Operations Superintendent

**RESULTS:**

Date Bids Were Published \_\_\_\_

Bidding Closed \_\_\_\_

Total Number of Bids Received \_\_\_\_

Total Number of Bidders Meeting Specifications \_\_\_\_

Bid Security Required                      Yes                      X                      No

Performance Bond Required                      Yes                      X                      No

Were Any Bids Withdrawn                      Yes                      X                      No

Explanation:

Waiver of Bids Requested?                      X                      Yes                      \_\_\_\_ No

If yes, explain: Quotes were requested from three local dealers to purchase from dealer stock

Award Recommended to Lowest                      X                      Yes                      \_\_\_\_ No

Responsible Bidder?

If no, explain:

**FISCAL IMPACT:**

Engineer's estimate/budget estimate \$60,000

Amount of Award \$60,754

**BACKGROUND/RECOMMENDATION:**

Staff seeks board approval to award a contract to Napleton Kia of Elmhurst (IL) in the amount of \$60,754 for the purchase of Two Kia Sportages from dealer stock. This purchase will be funded from the Fleet Services Reserve Fund (615.830.497.73240).

Has Recommended Bidder Worked for Village Previously                      X Yes                      \_\_\_\_ No

If yes, was quality of work acceptable                      X Yes                      \_\_\_\_ No

**REVIEW (as needed):**

Village Attorney XX \_\_\_\_\_ Date \_\_\_\_\_

Finance Director XX \_\_\_\_\_ Date \_\_\_\_\_

Village Manager XX \_\_\_\_\_ Date \_\_\_\_\_

**NOTE: All materials must be submitted to and approved by the Village Manager's Office by 4:30 pm, Wednesday, prior to the Board Agenda distribution.**



To: Village President and Board of Trustees

Through: Carl S. Goldsmith, Director of Public Works *g*

From: Robert LaMontagna, Operations Superintendent *RL*

Date: August 5, 2026

Subject: Replacement of Police Investigations vehicles PI189 and PI162

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The fleet replacement schedule includes replacement of a 2016 Subaru Forester in the police investigations fleet, PI189. A second police investigations vehicle, a 2023 Ford Escape, PI162, was recently involved in a motor vehicle accident resulting in a total loss and will also need to be replaced. The police department staff have determined the 2026 Kia Sportage LX AWD will be suitable replacement for both vehicles.

Price quotes were requested from three local Kia dealerships for 2026 Kia Sportage LX AWD models to be purchased from dealer stock. The pricing is listed in the table below. Napleton Kia of Elmhurst (IL) provided the low price to replace the two vehicles. The two vehicles being replaced will be declared surplus on a separate action item and disposed of when the new vehicles are put into service.

| 2026 Ka Sportage LX AWD (Black)               | Willowbrook Kia | Gerald Kia | Napleton Kia     |
|-----------------------------------------------|-----------------|------------|------------------|
| MSRP                                          | \$ 32,285       | \$ 32,285  | \$ 32,285        |
| Selling Price                                 | \$ 30,050       | \$ 30,500  | \$ 30,000        |
| Fees                                          | \$ 728          | \$ 729     | \$ 377           |
| Total                                         | \$ 30,778       | \$ 31,229  | \$ 30,377        |
| 2026 Ka Sportage LX AWD (Panthera Metal Gray) | Willowbrook Kia | Gerald Kia | Napleton Kia     |
| MSRP                                          | \$ 32,285       | \$ 32,285  | \$ 32,285        |
| Selling Price                                 | \$ 30,050       | \$ 30,500  | \$ 30,000        |
| Fees                                          | \$ 728          | \$ 729     | \$ 377           |
| Total                                         | \$ 30,778       | \$ 31,229  | \$ 30,377        |
| <b>Total Purchase</b>                         |                 |            | <b>\$ 60,754</b> |

Staff recommends the Board of Trustees waive the competitive bid process and award a contract to Napleton Kia of Elmhurst (IL) in the amount of \$60,754 for two 2026 Kia Sportage LX AWD SUVs. Please submit this item to the Village Board for their consideration at the August 20, 2026 meeting.

| 2026 Ka Sportage LX AWD (Black) | Willowbrook Kia | Gerald Kia | Napleton Kia |
|---------------------------------|-----------------|------------|--------------|
| MSRP                            | \$ 32,285       | \$ 32,285  | \$ 32,285    |
| Selling Price                   | \$ 30,800       | \$ 30,500  | \$ 30,000    |
| Fees                            | \$ 728          | \$ 729     | \$ 377       |
| Total                           | \$ 31,528       | \$ 31,229  | \$ 30,377    |

| 2026 Ka Sportage LX AWD (Panthera Metal Gray) | Willowbrook Kia | Gerald Kia | Napleton Kia |
|-----------------------------------------------|-----------------|------------|--------------|
| MSRP                                          | \$ 32,285       | \$ 32,285  | \$ 32,285    |
| Selling Price                                 | \$ 30,800       | \$ 30,500  | \$ 30,000    |
| Fees                                          | \$ 728          | \$ 729     | \$ 377       |
| Total                                         | \$ 31,528       | \$ 31,229  | \$ 30,377    |

|                       |                  |
|-----------------------|------------------|
| <b>Total Purchase</b> | <b>\$ 60,754</b> |
|-----------------------|------------------|

Date: 7/28/2026  
Salesperson: Muhammed Raja  
Manager: Leo Ornelas  
Customer

**GUEST INFORMATION**

Name: Robert Lamontagna

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Home #: 630-873-4622 Work #: \_\_\_\_\_ Cell #: 630-873-4622

E-Mail: lamontagnar@villageoflombard.org Work: \_\_\_\_\_

**VEHICLE DESCRIPTION**

Make: Kia Model: Sportage Year: 2026 Color: Ebony Black

Mileage: 5 Stock #: K26-1725 VIN: 5XYK2CDF1TG442741

**CASH OPTION**

|                     |           |
|---------------------|-----------|
| MSRP                | 32,285.00 |
| Selling Price       | 30,750.00 |
| Rebate              | 750.00    |
| Trade Allowance     | 0.00      |
| Adjusted Price      | 30,000.00 |
| Total Taxes         | 0.00      |
| DOC FEE             | 377.00    |
| Trade Payoff        | 0.00      |
| Final Selling Price | 30,377.00 |

\_\_\_\_\_  
Guest Approval

\_\_\_\_\_  
Management Approval

\*Retail and Lease Payments above have been calculated with the listed Optional Products included for your convenience only. These products are not required for purchase, and we will gladly recalculate your payments without any or all options. This quote is only good for today. THE ANNUAL PERCENTAGE RATE MAY BE NEGOTIABLE. OTHER CONSUMERS HAVE/MAY HAVE RECEIVED A LOWER RATE.

#32,285 MSRP

#31,790 INV

- 1750

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#30,000

#377

\$ 35

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Jason

**2026 SPORTAGE LX AWD**

MODEL/OPT.CODE: 4AC2425 / 10  
EXTERIOR COLOR: EBONY BLACK  
INTERIOR COLOR: BLACK  
VEHICLE ID NUMBER: 5XYK2CDF1TG442741  
PORT OF ENTRY: WEST POINT

Sold To: IL035  
Napleton's Kia of Elmhurst  
727 W. GRAND AVENUE  
ELMHURST IL 60126

Ship To: IL035

**STANDARD FEATURES****MECHANICAL**

2.5L Gas Direct Injection (GDI) 4-Cyl Engine  
8-Speed Automatic Transmission  
Drive Mode Select  
All-Wheel Drive w/ Terrain Mode  
Electronic Parking Brake w/ Auto Hold

**ADVANCED DRIVER-ASSISTANCE SYSTEMS**

Forward Collision-Avoidance Assist - Cyclist/Jct Turning  
Lane Keeping Assist & Lane Following Assist  
Driver Attention Warning & High Beam Assist  
Parking Distance Warning - Forward / Reverse  
Smart Cruise Control w/Stop & Go

**SAFETY**

Dual Front Advanced Airbags  
Front and Rear Seat-Mounted Side Airbags  
Full-Length Side Curtain Airbags  
Electronic Stability Control  
Downhill Brake Control & Hill-Start Assist Control

**INTERIOR, COMFORT & CONVENIENCE**

12.3" Touchscreen w/Wireless Android Auto & Apple CarPlay  
Kia Connect w/Comp 3-Yr Ultimate.\* Where Available\*\*  
SIRIUSXM® w/Free 3-Mo. Subscription\*  
Air Conditioning w/ Rear Vents  
Smart Key w/ Push Button & Remote Start  
Front & Rear USB Charge Ports  
Heated Front Seats  
60/40 Split-Folding and Reclining Rear Seats  
Leather-Wrapped Steering Wheel  
Rear Occupant Alert

**EXTERIOR**

17" Alloy Wheels  
LED Projector Headlights w/ Auto-On/Off  
LED Rear Combination Lights & Daytime Running Lights  
Heated Outside Mirrors  
Rear Privacy Glass and Rear Spoiler  
Compact Spare Tire

**WARRANTY**

10 Year/100,000 Mile Limited Powertrain Warranty  
5 Year/60,000 Mile Limited Basic Warranty  
5 Year/60,000 Mile Roadside Assistance

**MANUFACTURER'S SUGGESTED RETAIL PRICE ▶**

\$ 30,590.00

**ADDITIONAL INSTALLED EQUIPMENT:**  
(In addition to or in place of standard features)  
Carpeted Floor Mats

\$200.00

MSRP INCLUDING OPTIONS

\$ 30,790.00

INLAND FREIGHT AND HANDLING

\$ 1,495.00

**TOTAL MANUFACTURER'S SUGGESTED RETAIL PRICE ▶** \$ 32,285.00

TOTAL ADDITIONAL WEIGHT: 6.6



\*Additional terms and conditions apply

\*\*Kia Connect may be currently unavailable for some Model Year 2022 and newer vehicles sold or purchased in Massachusetts; please see owners.kia.com for more information.

NOTE: When you purchase this vehicle, Kia America, Inc. collects personal information you provide to the dealership. For information on our collection and use of personal information and your rights, please see our Privacy Policy on www.kia.com.



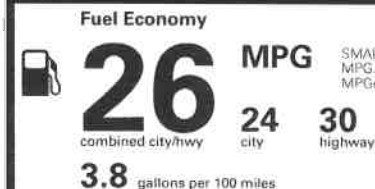
**CR** Consumer Reports  
**RECOMMENDED**



Scan to learn more

**EPA DOT Fuel Economy and Environment**

Gasoline Vehicle



SMALL SUVs range from 14 to 138 MPG. The best vehicle rates 148 MPG.

**You spend \$1,000**  
more in fuel costs  
over 5 years  
compared to the  
average new vehicle.

**Annual fuel cost**  
**\$1,900**

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only)



**Smog Rating** (tailpipe only)



This vehicle emits 330 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions. Learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 29 MPG and costs \$8,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$ 3.30 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**

Calculate personalized estimates and compare vehicles

**GOVERNMENT 5-STAR SAFETY RATINGS****Overall Vehicle Score**

★★★★★

Based on the combined rating of frontal, side and rollover.  
Should ONLY be compared to other vehicles of similar size and weight.

**Frontal** Driver ★★★★★  
**Crash** Passenger ★★★★★

Based on the risk of injury in a frontal impact.  
Should ONLY be compared to other vehicles of similar size and weight.

**Side** Front seat ★★★★★  
**Crash** Rear seat ★★★★★

Star ratings based on the risk of injury in a side impact.

**Rollover** ★★★★★

Star ratings based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★) with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA).

www.safercar.gov or 1-888-327-4236

Manufacturer's suggested retail price includes Manufacturer's recommended pre-delivery service. License and title fees, state and local taxes and other dealer installed options and accessories are not included in the manufacturer's suggested retail price.

**PARTS CONTENT INFORMATION**

**FOR VEHICLES IN THIS CAR LINE U.S./CANADIAN PARTS CONTENT: 55 %**

**MAJOR SOURCES OF FOREIGN PARTS:**  
**KOREA: 30%**

NOTE: PARTS CONTENT DOES NOT INCLUDE FINAL ASSEMBLY, DISTRIBUTION, OR OTHER NON-PARTS COSTS.

**FOR THIS VEHICLE FINAL ASSEMBLY POINT:**

**WEST POINT, GA, USA**

**COUNTRY OF ORIGIN ENGINE (MOTOR):**

**USA**

**TRANSMISSION:**

**USA**



7301 S Kingery Hwy  
Willowbrook, IL 60527



(630) 996-5000  
WillowbrookFord.net

**Date/Time:** Jul 29, 2026 05:42 PM

**Buyer:** Vilage Lombard

**Phone:**

**Phone:** H: (630) 873-4622

**Address:** 255 E Wilson Ave  
Lombard, IL 60148

**Salesperson:** Risto Spirovski

## 2026 Kia Sportage, Body Type:

Color: Ebony Black, 9 Miles VIN:5XYK2CDF4TG452731

|             |                 |
|-------------|-----------------|
| <b>Cash</b> | Balance Due     |
| \$ Down     |                 |
| <b>\$0</b>  | <b>\$30,779</b> |

|                                  |                    |
|----------------------------------|--------------------|
| <b>MSRP/Retail</b>               | <b>\$32,285.00</b> |
| <b>Discount</b>                  | <b>\$1,485.00</b>  |
| <b>Selling Price</b>             | <b>\$30,800.00</b> |
| <b>Trade Difference</b>          | <b>\$30,800.00</b> |
| <b>Government Fees</b>           | <b>\$351.00</b>    |
| <b>Proc/Doc Fees</b>             | <b>\$377.63</b>    |
| <b>Subtotal (Selling Price +</b> | <b>\$31,528.63</b> |
| <b>Rebates</b>                   | <b>\$750.00</b>    |
| <b>Total Balance Due</b>         | <b>\$30,778.63</b> |

X

Customer Signature

Date

X

Manager Signature

Date

--All Payments With Approved Credit-- Save money with more down payment! Lower BALANCE equals a lower monthly investment, less finance charges, and a shorter trade cycle

## LaMontagna, Robert

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**From:** Matt Kutyna <mattk@wbfordkia.com>  
**Sent:** Wednesday, July 29, 2026 10:00 AM  
**To:** LaMontagna, Robert  
**Subject:** Re: Village of Lombard Quoter

### Please be cautious

This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good Morning Rob,

I have both colors that you've requested instock for the 2026 Kia Sportage AWD. I've included the breakdown reflecting the tax exempt status and the price is exactly the same for both units. Please let me know if we can earn your business.

Best Regards,

Matt

**2026 Kia Sportage, Body Type: Sport Utility** TK48923  
Color: Ebony Black, 9 Miles VIN:5XYK3CDF9TG446923

|             |                 |
|-------------|-----------------|
| <b>Cash</b> | Balance Due     |
| \$ Down     |                 |
| <b>\$0</b>  | <b>\$32,479</b> |

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**From:** LaMontagna, Robert <LaMontagnaR@villageoflombard.org>  
**Sent:** Wednesday, July 29, 2026 9:05 AM  
**To:** Matt Kutyna <mattk@wbfordkia.com>  
**Subject:** Village of Lombard Quoter

Good Morning Matt:

We met last week when I stopped in to get a price for two Seltos for the Village of Lombard Police department. After consulting with them, a Kia Sportage is preferred. Can you send me a quote for two 2026 Kia Sportage base models with AWD one in black one gray. If you could have the quotes reflect a total price for each unit. If you're the low price, I could

put down a deposit and have a check for full payment after August 20<sup>th</sup>. We are tax exempt, so please don't include tax, I attached out tax ID to this email. I will need a certificate of origin only, no title. We will title the vehicle. Please let me know if you have any questions.

Thanks

Rob



**Robert LaMontagna**

Operations Superintendent

Village of Lombard

255 E Wilson Ave

Lombard, IL 60148

Phone: (630) 620-5740

[Lamontagnar@villageoflombard.org](mailto:Lamontagnar@villageoflombard.org)

[www.villageoflombard.org](http://www.villageoflombard.org)



**Date/Time:** Jul 29, 2026 10:36 AM

**Buyer:** Robert Lamontagna

**Phone:** C: (630) 873-4622

**Phone:** H: (630) 873-4622

**Address:**

**Salesperson:** Carlos Galvez

## 2026 Kia Sportage, Body Type: Sport Utility 50351

Color: Panthera Metal Gray, 11 Miles VIN:5XYK2CDF2TG443817

|                 |                                |
|-----------------|--------------------------------|
| <b>Purchase</b> | <b>1 Months</b>                |
| \$ Down         | Est. \$/Monthly                |
| <b>\$0</b>      | <b>\$31,229 -<br/>\$31,239</b> |

|                               |                    |
|-------------------------------|--------------------|
| <b>MSRP/Retail</b>            | <b>\$32,285.00</b> |
| <b>Selling Price</b>          | <b>\$30,500.00</b> |
| <b>Total Savings + Rebate</b> | <b>\$1,785.00</b>  |
| <b>Gerald Kia Price</b>       | <b>\$30,500.00</b> |
| <b>Government Fee</b>         | <b>\$316.00</b>    |
| <b>Proc/Doc Fee</b>           | <b>\$412.63</b>    |
| <b>Amount Financed</b>        | <b>\$31,228.63</b> |

X

Customer Signature

Date

X

Manager Signature

Date

*All additional products are optional, including the Gerald Protection Package. You are not required to purchase any products in order to purchase a vehicle. The above figures are estimates and may be different than the figures in your final purchase order. Final monthly payment amounts will vary based on creditworthiness.*



**Date/Time:** Jul 29, 2026 10:36 AM

**Buyer:** Robert Lamontagna

**Phone:** C: (630) 873-4622

**Phone:** H: (630) 873-4622

**Address:**

**Salesperson:** Carlos Galvez

## 2026 Kia Sportage, Body Type: Sport Utility 50351

Color: Panthera Metal Gray, 11 Miles VIN:5XYK2CDF2TG443817

|                 |                                |
|-----------------|--------------------------------|
| <b>Purchase</b> | <b>1 Months</b>                |
| \$ Down         | Est. \$/Monthly                |
| <b>\$0</b>      | <b>\$31,229 -<br/>\$31,239</b> |

|                               |                    |
|-------------------------------|--------------------|
| <b>MSRP/Retail</b>            | <b>\$32,285.00</b> |
| <b>Selling Price</b>          | <b>\$30,500.00</b> |
| <b>Total Savings + Rebate</b> | <b>\$1,785.00</b>  |
| <b>Gerald Kia Price</b>       | <b>\$30,500.00</b> |
| <b>Government Fee</b>         | <b>\$316.00</b>    |
| <b>Proc/Doc Fee</b>           | <b>\$412.63</b>    |
| <b>Amount Financed</b>        | <b>\$31,228.63</b> |

X

Customer Signature

Date

X

Manager Signature

Date

*All additional products are optional, including the Gerald Protection Package. You are not required to purchase any products in order to purchase a vehicle. The above figures are estimates and may be different than the figures in your final purchase order. Final monthly payment amounts will vary based on creditworthiness.*

**ORDINANCE \_\_\_\_\_**

**ORDINANCE AUTHORIZING THE SALE AND/OR DISPOSAL  
OF MUNICIPAL OWNED PERSONAL PROPERTY**

**WHEREAS**, in the opinion of the Corporate Authorities of the Village of Lombard, it is no longer necessary or useful to or in the best interest for the Village of Lombard to retain the following described personal property:

| Unit # | Year | Make   | Model    | Vin Number        |
|--------|------|--------|----------|-------------------|
| PI189  | 2016 | Subaru | Forester | JF2SJAAC5GH551364 |
| PI162  | 2023 | Ford   | Escape   | 1FMCU9GN2PUB01403 |
| PP794  | 2020 | Ford   | Explorer | 1FM5K8AW7LGC48836 |

now owned by the Village of Lombard; and

**WHEREAS**, The Village routinely declares such type of personal property surplus and the best interest of the Village of Lombard will be served by its sale and/or disposal.

**NOW, THEREFORE, BE IT ORDAINED BY THE PRESIDENT AND BOARD OF TRUSTEES OF THE VILLAGE OF LOMBARD, DU PAGE COUNTY, ILLINOIS, as follows:**

Section 1: Pursuant to 65 ILCS 5/11-76-4, the President and Board of Trustees find the following described property:

| Unit # | Year | Make   | Model    | Vin Number        |
|--------|------|--------|----------|-------------------|
| PI189  | 2016 | Subaru | Forester | JF2SJAAC5GH551364 |
| PI162  | 2023 | Ford   | Escape   | 1FMCU9GN2PUB01403 |
| PP794  | 2020 | Ford   | Explorer | 1FM5K8AW7LGC48836 |

now owned by the Village of Lombard is no longer necessary or useful to the Village of Lombard and the best interest of Lombard will be served by its sale.

Section 2: Pursuant to said 65 ILCS 5/11-76-4, the Village President and Clerk are hereby authorized and directed to sell and/or dispose of the aforementioned personal property now owned by the Village of Lombard.

Section 3: This ordinance shall be in full force and effect from and after its adoption and approval as provided by law.

Passed on first reading this \_\_\_\_\_ day of \_\_\_\_\_, 2025

First reading waived by action of the Board of Trustees this \_\_\_\_ day of \_\_\_\_\_, 2025

Passed on second reading this \_\_\_\_\_ day of \_\_\_\_\_, 2025

Ordinance No. \_\_\_\_\_  
Page 2

Ayes: \_\_\_\_\_

Nays: \_\_\_\_\_

Absent: \_\_\_\_\_

Approved this \_\_\_\_\_ day of \_\_\_\_\_, 2025

\_\_\_\_\_  
**Anthony Puccio**  
**Village President**

ATTEST:

\_\_\_\_\_  
**Ranya Elkhatib**  
**Village Clerk**