## VILLAGE OF LOMBARD REQUEST FOR BOARD OF TRUSTEES ACTION For Inclusion on Board Agenda

| <u> </u>      |   | ance (Blue) Waiver of First Requested<br>f Boards, Commissions & Committees (Green)<br><) |
|---------------|---|---|
| TO:           | PRESIDENT AND   | BOARD OF TRUSTEES   |
| FROM:         | Scott Niehaus, Village Manager  |   |
| DATE:         | June 7, 2023  | ( <u>B of T</u> ) Date: June 15, 2023   |
| TITLE:        | Local Hotel Relief Program Grant Recommendation<br>Westin Chicago Lombard |   |
| SUBMITTED BY: | Nicole Aranas, Deputy Village Manager                                     |   |

## BACKGROUND/POLICY IMPLICATIONS:

Attached please find information regarding a recommendation from the Community Promotion and Tourism Committee for approval of funding to the Westin Chicago Lombard towards hotel improvements. The Committee is recommending approval of a Local Hotel Relief Program reimbursement grant in the amount of up to \$79,895.

Please place this item on the consent agenda for the June 15, 2023, Board of Trustees meeting.

| Review (as necessary): |      |
|------------------------|------|
| Village Attorney X     | Date |
| Finance Director X     | Date |
| Village Manager X      | Date |

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon, Wednesday, prior to the Agenda Distribution.



## **MEMORANDUM**

| то:      | Scott Niehaus<br>Village Manager  |
|----------|---|
| FROM:    | Nicole P. Aranas WA<br>Deputy Village Manager   |
| DATE:    | June 7, 2023  |
| SUBJECT: | Westin Chicago Lombard Local Hotel Relief Grant Application<br>Community Promotion & Tourism Committee Recommendation |

The following is a recommendation from the Community Promotion & Tourism for funding through the Local Hotel Relief Grant Program in the amount of \$79,895 to support capital improvements to the hotel, safety and security improvements, and/or other improvements to hotel facilities.

The Local Hotel Relief Grant Program was approved by the Village Board of Trustees to provide supportive funding and grants to support local tourism and local hotel relief.

## **GRANT REQUEST**

Westin Chicago Lombard has requested a grant in the amount of \$79,895 for use towards capital improvements, safety and security improvements, and support for other improvements to hotel facilities. The hotel is seeking grant money to work towards improvements at the hotel including WiFi repairs and/or security camera upgrades. Westin Chicago Lombard has 500 rooms and the grant request amounts to \$159.79 per room.

## **GRANT REVIEW**

The grant application materials are attached and include a copy of the DuPage County Hotel Relief Grant application which is being administered in tandem with the local Lombard program. The Community Promotion and Tourism Committee met to review the proposed grant application on June 6, 2023.

## **RECOMMENDATION**

The Community Promotion & Tourism Committee recommended approval of a grant in the amount of \$79,895 to the Westin Chicago Lombard to be used towards hotel improvements. The grant program provides that recommendations from the Community Promotion & Tourism Committee are to be transmitted to the Village Board of Trustees for review and final approval.

If approved, the grant will be administered as a reimbursement grant. Local hotels will have until December 31, 2023 to complete improvements and seek reimbursement for grant qualified expenses.

Please place this item on the consent agenda of the June 15, 2023 Board of Trustees Meeting. If you have any questions, please feel free to contact me. Thank you.



# VILLAGE OF LOMBARD Local Hotel Relief Grant Program Application Form

| Hotel Name:     | The Westin Chicago Lombard | Hotel Ownership | Lombard Public Facilities Corp. |
|-----------------|----------------------------|-----------------|---------------------------------|
|                 |                            | Group:          |                                 |
| Contact Name:   | Kym Myers                  | Title:          | General Manager                 |
| Phone:          | 630 719 8020               | Email:          | kym.myers@marriott.com          |
| Number of Hotel | 500                        | Total Amount of | \$79,895                        |
| Rooms:          |                            | Grant Request:  |                                 |

My hotel is seeking grant funds for the following eligible grant expenses (check all that apply):

- □ Support for hotel promotions and marketing
- Support for capital improvements to the hotel
- Funds to incentivize group business through grant awards or rebates
- Support for safety and security improvements
- Funded promotions or incentives to provide hotel guests with incentive to stay (vouchers, cash rebates, gift cards, or tickets to attractions)
- Support for other improvements to hotel facilities or other services
- **Funds to support industry memberships or attendance at trade show**

Please provide a description of the expenses proposed to be covered by this grant and explain how one or more of the above criteria apply.

We are looking to use the funds for WiFi upgrades and/or security cameras that are required by Marriott for our PIP (Property Improvement Plan) by the end of 2023.

Please confirm the following:

- I have completed an application for the DuPage County Hotel Relief Grant Program and the completed application form is attached.
- I understand that the Lombard Local Hotel Relief Grant Program is intended to be a reimbursement grant and that reimbursement from the Village will be made only upon proof of payment for the amount of actual expenses incurred. Any request for advance of grant funds must be made to the Village under separate cover.
- Upon approval of grant funds by the Village, eligible expenditures will be made by the hotel no later than December 31, 2023.

Please submit completed application form and copy of DuPage County Hotel Relief Grant Application to Nicole Aranas, Assistant Village Manager, <u>aranasn@villageoflombard.org</u> by January 31, 2023.



#### PLEASE PRINT OR TYPE USING ADOBE'S FILL & SIGN FUNCTION

Hotel Ownership Group / Name: Lombard Public Facilities Corporation (must match W9)

## Eligible Property located in DuPage County, please list using hotel's full name:

| Property Name           | Street Address     | City          | Number of Rooms |
|-------------------------|--------------------|---------------|-----------------|
| The Westin Chicago Lomb | oard 70 Yorktown C | enter Lombard | 500             |

#### **GRANT ATTESTATION**

In accordance with applicable provisions of the Federal American Rescue Plan Act (ARPA) and grant announcement provisions, the applicant certifies the following:

| No |   |
|----|---|
|    | The applicant is a sole proprietorship, partnership, corporation, limited liability company or      |
|    | joint venture that owns or operates a lodging property in DuPage County.                            |
|    | The applicant operates a hotel in DuPage County under a license issued by the Illinois              |
|    | Department of Revenue.  |
|    | The applicant, if registered with the State of Illinois, is in good standing, organized, registers, |
| l  | or qualified by the date of the grant issuance.   |
|    | The applicant does not have any current tax delinquency owed to the Illinois Department of          |
|    | Revenue, the Illinois Department of Commerce & Economic Opportunity, or the Illinois Office         |
|    | of Tourism at the time of application.  |
|    | The applicant has been in operation on or before March 3, 2021.                                     |
|    | The applicant has suffered lost revenue or incurred additional expenses at its eligible property    |
|    | within DuPage County due to the COVID-19 public health emergency between March 1, 2020              |
|    | and June 11, 2021.  |
|    | All expenses and lost revenues that have been or will be incurred were not reimbursed and           |
|    | are not under consideration for reimbursement under another program, with the exception of          |
|    | the state Illinois Hotel & Lodging Association program earmarked for payroll, benefits and          |
|    | bonuses.  |
|    | Funds received under this program will be used for qualified expenses at the property level to      |
|    | assist in recovering transient, business, group travel or guest experience.                         |
|    | Applicant agrees to maintain records for at least 7 years which indicate that the expenses to       |
|    | which the funds were applied were ARPA eligible expenses.   |
|    | The information submitted is truthful and accurate to the best of the applicant's knowledge.        |
|    | In the event that the United States' Federal Government, or its designee, determines that the       |
|    | grant funds subject to this agreement were used for an ineligible purpose under ARPA, the           |
|    | grant recipient agrees to return the funds to the County of DuPage.                                 |
|    | No  |

## DUPAGE COUNTY HOTEL RELIEF PROGRAM Application and Attestation Form



#### **Applicant Authorized Representative**

The signatory below certifies that, to the best of his/her knowledge and belief, the information contained in the DuPage County Hotel Relief Program application form, including all attestations, is true, accurate and complete. The undersigned has authority to make the above attestations and the intent and legal authorization to agree to them on the organization's behalf.

| Applicant Signature: | Virginia Minnich            | Date: <u>8/24/22</u> |
|----------------------|-----------------------------|----------------------|
| Print Name:          | Virginia Minnich            |                      |
| Applicant Title:     | Director of Finance         |                      |
| Applicant Email:     | virginia.minnich@westin.com |                      |

#### **Hotel Ownership Mailing Address:**

| Name:             | Lombard Public Facilities Corporation |   |
|-------------------|---------------------------------------|---|
| Address:          | 20 N. Wacker Drive, Suite 1660        | _ |
| City, State & Zip | Chicago, IL 60606-2903                |   |

### Hotel Ownership Contact Information (if different than applicant information above):

| Name:  | Maria Cheng            |  |
|--------|------------------------|--|
| Email: | mcheng@MCHadvisory.com |  |

All fields are required for application to be considered complete. RETURN COMPLETED FORM ALONG WITH COMPLETED W9 BY SEPTEMBER 30, 2022 TO: application@dupagehotelrelief.com

FOR QUESTIONS: Please email application@dupagehotelrelief.com

Or call Noonie Aguilar DCVB Director of Sales (630) 575-8070 x207