

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda
Bids and Proposals

TO : President and Village Board of Trustees

FROM : Scott Niehaus, Village Manager

DATE : October 3, 2025 Agenda Date: October 16, 2025

TITLE : 2025-2026 Bulk Salt Purchase for Road Salt

SUBMITTED BY: Tom Ellis, Operations Superintendent, Public Works *TE*

RESULTS:

Date Bids Were Published N/A Bidding Closed N/A

Total Number of Bids Received N/A

Total Number of Bidders Meeting Specifications _____

Bid Security Required _____ Yes _____ No

Performance Bond Required _____ Yes _____ No

Were Any Bids Withdrawn _____ Yes _____ No

Explanation:

Waiver of Bids Requested? _____ X Yes _____ No

If yes, explain: DuPage County Department of Transportation Contract

See attached memo.

Award Recommended to Lowest _____ Yes _____ No

Responsible Bidder?

If no, explain:

See attached memo.

FISCAL IMPACT:

Amount of Award \$318,555.00 acct. 420.730.730.73310-MFT

BACKGROUND/RECOMMENDATION:

See attached memo.

Has Recommended Bidder Worked for Village Previously _____ Yes X No

If yes, was quality of work acceptable _____ Yes _____ No

Was item bid in accordance with Public Act 85-1295? _____ Yes X No

Waiver of bids - Public Act 85-1295 does not apply X Yes

REVIEW (as needed):

Village Attorney XX _____ Date _____

Finance Director XX _____ Date _____

Village Manager XX _____ Date _____

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon, Wednesday, prior to the Board Agenda distribution.



Memorandum

To: Scott Niehaus, Village Manager

Through: Carl Goldsmith, Director of Public Works *CG*

From: Tom Ellis, Operations Superintendent *TE*

Date: October 3, 2025

Subject: FY 2025-2026 Season Road Salt Purchase

The 2024-2025 winter season required the Village to use approximately 1700 tons of the road salt supply that it had in reserve.

The Village has previously participated in DuPage County Department of Transportation's salt bid. Bids for this contract were opened June 24, 2025. Compass Minerals America, Inc. was the lowest bidder with a per ton cost of \$70.79 and will be the provider of bulk road salt for the County's contract. The new contract is \$3.11 less than the previous year.

Staff would like to exercise the option of purchasing up to 130% of the requested 4,500 tons of salt to replenish the salt that was used during the 2024-2025 and 2025-2026 seasons. Village staff exercised the option to only purchase 80% of the contract allotted salt from the 2024-2025 salt contract.

The Village has approximately 3200 tons of salt in reserve in the salt storage dome. The Village can begin to accept deliveries of salt under the 2025-2026 contract from November 2025 to May 31, 2026.

Salt purchase of \$318,555.00 will be paid for by the MFT fund 420.730.730.73310 in FY 2025.

Please place this item on the October 16, 2025, Board agenda.