

250115
DISTRICT - ALL

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda
Bids and Proposals

TO : President and Village Board of Trustees

FROM : Scott R. Niehaus, Village Manager

DATE : March 11, 2025 Agenda Date March 20, 2025

TITLE : Bid Opening For: snowplow, cab guard, lift gate equipment

SUBMITTED BY: Robert Lamontagna, Street and Electrical Supervisor

RESULTS:

Date Bids Were Published ____

Bidding Closed ____

Total Number of Bids Received ____

Total Number of Bidders Meeting Specifications ____

Bid Security Required _____ Yes X No

Performance Bond Required _____ Yes X No

Were Any Bids Withdrawn _____ Yes X No

Explanation:

Waiver of Bids Requested? _____ X Yes _____ No

If yes, explain: quotes were received from 3 authorized dealers

Award Recommended to Lowest _____ X Yes _____ No

Responsible Bidder?

If no, explain:

FISCAL IMPACT:

Engineer's estimate/budget estimate \$58,000

Amount of Award \$48,614.20

BACKGROUND/RECOMMENDATION:

Staff seeks Board of Trustees approval to award a contract to Knapheid of McHenry (IL) to upfit five new Ford F-250 pick-up trucks with snowplows, cab gaurds and lift gates.

Has Recommended Bidder Worked for Village Previously _____ Yes X No

If yes, was quality of work acceptable _____ Yes _____ No

REVIEW (as needed):

Village Attorney XX _____ Date _____


Finance Director XX _____ Date _____

Village Manager XX _____ Date _____

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 4:30 pm, Wednesday, prior to the Board Agenda distribution.



To: Scott R. Niehaus, Village Manager

Through: Carl S. Goldsmith, Director of Public Works 

From: Robert LaMontagna, Street and Electrical Supervisor

Date: March 11, 2025

Subject: FY25 Vehicle Replacement, up-fit equipment for five new Ford F-250 trucks

The FY25 vehicle reserve schedule includes replacement of five Ford F-250 pick-up trucks in the public works fleet. These trucks are on a separate consent agenda item for approval to purchase from Mattsen Ford through SPC contract #221. These trucks require up-fit equipment that is not available through the SPC contract. The equipment consists of Western snowplows, Weather Guard cab protectors and Tommy lift gates. Quotes for this equipment and its installation were requested from three local authorized dealers. The results of the quotes are listed below.

	qty	Knapheid	Regional	Holman
Plow	5	7,310	7,411	12,102
Cab guard	5	601	665	774
Lift gate	2	4,530	4,634	7,219
Total		48,614	49,648	78,817

The purchase of this equipment will be funded from the vehicle reserve for each of the five trucks being replaced. The cost of the up-fit was factored into the total replacement amount of the vehicle. The equipment along with the vehicles is under the total budgeted dollar amount of \$308,000. Knaphied of McHenry (IL) submitted the lowest proposal for the equipment needed.

Staff recommends the Board of Trustees waive the competitive bidding process and award a contract to Knaphied of McHenry (IL) in the amount of \$48,614.20 for the purchase and installation of equipment on five new Ford F-250 pick-up trucks.

Please submit this item to the Village Board for their consideration at the March 20, 2025 meeting.

Price Comparison

Item:	Discription:
Western 8' Pro Plus Plow	plow
Weather Guard 1906-03-2	cab guard
Tommy Gate G2-60-1342-EA38	lift gate

Quantity

5
5
2

Holman	
	Price
plow	\$ 12,102
cab guard	\$ 774
lift gate	\$ 7,219
	\$ 78,817

\$ 78,817

Knapheid	
	Price
plow	\$ 7,310
cab guard	\$ 601.00
lift gate	\$ 4,530.00
	\$ 12,440.84

\$ 48,614.20

Regional	
	Price
plow	\$ 7,411
cab guard	\$ 665.00
lift gate	\$ 4,634.00
	\$ 12,710.00

\$ 49,648.00



Seller: Knapheide Truck Equipment Center Chicago
2600 W IL ROUTE 120
MCHENRY, IL 60051-4563
www.knapheide.com

QUOTE:
QU-79-924708-1
Quote Expiration:
03/28/2025

Contact(s): Brett Wise
bwise58@knapheide.com

Brett Wise (Inside Sales)
bwise58@knapheide.com

Brett Wise (Outside Sales)
bwise58@knapheide.com

Customer: Village Of Lombard

ID: 89305
Address: 255 E WILSON AVE
LOMBARD, IL 60148-3926
Description: 8' Pro Plus Plow/Pickup Liftgate

Phone: 6306205740
Contact: Rob Lamontagna

Terms: Due Upon Receipt
Bid Spec:

Quote Information:

Customer Request Date:
Quote Completed Date: 02/26/2025
of Units: 1

Delivery Information:

Total Price Includes F.O.B.:
Ship Via:
Ship To: Village Of Lombard
255 E WILSON AVE
LOMBARD, IL 60148-3926

Vehicle Information:

Make: Ford
Chassis Type: Pickup
Rear Axle Type: SRW
Fuel Type: Gas
GVWR: 10000

Model: F-250
Cab Type: Regular
Drivetrain: 4x4
Transmission Type: Auto

Year: 2025
Cab to Axle: 56
Engine Size: 6.8
Wheelbase: 141.5

Description	Quantity	Unit Price	Total
Western Ultra-Mount 8' Pro Plus "Contractor-Grade" Steel Snowplow Package Ideal for class 2 and 3 trucks 31.5" tall 12 gauge steel blade assembly with (4) trip springs, (2) shock absorbers, and (8) vertical support ribs 1/2" replaceable steel cutting edge Plowing width at full angle: 6'11" Nighthawk halogen plow lights Commercial-Grade plow guides Cab-Command handheld plow controller Installed with vehicle-specific mounting kit and wiring Add \$600 for LED Nighthawk plow lights with EdgeView Technology, in lieu of standard halogen Nighthawk plow lights	5.00		36,524.20
Western Municipal Discount	5.00	-575.00	-2,875.00
RUBBER DEFLECTOR KIT 8' Install	5.00	285.00	1,425.00
Curb Guard Set, Western 43885, 5/8" Installed	5.00	295.00	1,475.00
1,300lb Liftgate, Tommy Gate G2-60-1342 EA38 55" x 38" + 6" Aluminum Platform 1,300lb Capacity Pickup Application Liftgate Bracket Kit, 60" Wide Model Tommy Gate T-285 2017 Current Ford Compatible with Pro Power Camera Sensor Backup Bar, Tommy Gate 017920 Ford 2023 + Ford F250/F350 (Super Duty Series) Compatible with Original Series and G2 Series Liftgates.	2.00		9,060.00
Punched Cab Protector, Weather Guard 1906-3-02 Steel Construction Powder Coated White	5.00		3,005.00

71.5" Long x 2.75" Deep x 27.5" High Weight: 38.5lbs Installed with mounting bracket			
Total does not include any applicable taxes or transportation charges unless specifically noted herein:			Subtotal: \$48,614.20
			Total: \$48,614.20

Customer PO

Total Price

Credit Card Policy: We do not accept credit cards for payment of any order in excess of \$10,000.00. For other orders, we do accept MasterCard, American Express, Visa and Discover for payment.

Cancellation Policy: Payment is due in full upon cancellation of any orders for non-stocked parts or products (provided part/product has been ordered by Seller) and upon cancellation of installation.

Payment Policy: Payment Terms are due upon receipt of signed quote unless prior credit agreement has been established at the time of order. Payment terms for customers with an established credit account will be Net 30 from date of invoice. Seller has right to assess late charges at 1.5% per month on all invoices that are 60 days or more past due.

Pricing Policy: Price Quotation is good on orders received through the expiration date. Pricing quoted applies to chassis make/model originally provided and quantity quoted. Any change may result in price change. Orders are subject to all applicable state, local and federal excise taxes. Applicable taxes will be applied on final billing to customer upon completion of order. Seller must be in possession of the vehicle for this order within 90 days of quote acceptance or the order can be subject to price adjustments due to cost increases for materials, labor, and shop supplies.

Return Policy: All sales are final. Purchased parts or products are non-returnable.

By signing and accepting this quotation, Customer agrees to accept Knapheide Truck Equipment Center Chicago terms and conditions as stated above.

Customer Signature

Print Name

Title

Date

Dealer Code

Dealership

Location

VIN

If the chassis is customer supplied, Knapheide may require a chassis spec sheet



255 W. Laura Drive
Addison, IL 60101

Phone: 630.543.0330
Fax: 630.543.9806

QUOTATION

Quotation #: 85642
Date: 01/31/25
Sales Person: Bill

BILL TO:
Rob 630-995-1034
Village Of Lombard 3677

255 E. Wilson
Lombard IL 60148
(630) 620-5700

SHIP TO:
Same

Phone

PO#:	Terms:	
	net 10	
Vehicle Information:	VIN #:	Serial #:
25 FORD F250		

FURNISH & INSTALL.
WESTERN PRO-PLUS ULTRAMOUNT SNOW PLOW - MODEL UTPP80 2020+ FORD SUPER DUTY
8' Pro-Plus "Contractor-Grade" steel snowplow blade
power angling with
NightHawk plow lights, commercial-grade plow guides
Cab-Command handheld snowplow controller 6736.00
Opt: Deflector 62530-1 & Curb guard. 43885 675.00
Municipal discount applied
Install WeatherGuard 1906-3-02 white headache rack. 665.00

Woodbine "Tommy-Gate" G2-60-1342EA38, 1300lb capacity, two piece
aluminum platform, 55" x 38" 4263.00
Transfer B/U sensors and camera to liftgate. 371.00
2 of 5

TOTAL -> 12,710.00

Located in Addison, the Northwest Suburbs of Chicago, Alsip and in the South Suburbs, Regional Truck Equipment is an authorized distributor of Western Snowplows, Salt Spreaders, and Parts, Knapheide Bodies, Adrian Steel Products, as well as many others.

At REGIONAL TRUCK the customer comes first.

For best service call us now.
630-543-0330

New Equip. Price	
Used Equip. Price	
Parts Price	
Subtotal	.00
Trade-In	
Total Taxable	
Sales Tax (8%)	
Labor	
Delivery	
FET	
Processing Fee	
Invoice Total	.00

To accept this quotation, sign here and return: _____

Quotation valid for 30 days.

REGIONAL MAKES NO WARRANTY OF ANY KIND, EXPRESSED OR IMPLIED; AND DISCLAIMS ALL IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. 1 1/2% Per Month (18% ANNUM) will be charged on unpaid invoices. \$25.00 charge on uncollected checks. All collection agency and legal fees are the responsibility of the customer. We reserve title to all merchandise until paid. Customer shall rely solely upon the manufacturer's warranty, if any. Any goods or property of the customer not picked up within ten days after the date shown on the invoice will incur a storage charge of \$14.00 a day. Any property not picked up within six months may be sold without notice, to satisfy storage charges.

REGIONAL TRUCK EQUIPMENT

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Quote Prepared By:
Taylor Brown
Taylor.Brown@holman.com

Quote #: 228532
Quote Date: 03/04/2025
Expiration Date: 06/02/2025
Reference: 27962862

Customer Information:

Customer: Village Of Lombard
Contact:
Email:

Sold To Customer:
Village Of Lombard
Account # 3626

Bill To Customer:
Village Of Lombard
Account # 3626

Vehicle Specification:

Year: 2025
Make: Ford
Model: F-250

Engine: 6.8
Fuel Type: Gas
Body Type: REG CAB 8' BED

Drivetrain: 4WD
Wheelbase: 142.0
Cab/Axle: 56.0

Quoted Items:

Item	Description	Item Details	Price
1	Ford Drop Ship w/ Pre-Delivery Inspection	<p>Pre Delivery Inspection included with Drop Ship Service.</p> <p>Inspection (PDI) to be performed by designated Holman Facility prior to vehicle shipment.</p> <p>A list of all Holman Drop Ship Codes can be found by downloading The Holman Body Selector Kit PDF attachment.</p> <p>Please visit www.holman.com/holman-body-selector for more information.</p>	\$215.00
2	Western Snow Plow 8' Pro Plus	<p>Supply And Install</p> <p>Western 8' Pro Plus Plow</p> <p>Ultra Mount</p> <p>Pro Plow Blade With 8 Vertical Ribs</p> <p>Led Nighthawk Lights</p> <p>Spring Loaded Shoes For Level Removal</p> <p>4 Trip Springs, Shock Absorber</p> <p>Power Angling Blade Guides With Replaceable Flags</p> <p>Pro-Guard Finish</p> <p>Western Cab Command Control</p> <p>Cast Iron Disc Shoes</p> <p>Curb Guardrubber Deflector</p> <p>Western Hydraulic Oil</p> <p>1 Quart</p>	\$12,101.78

See last page for Terms and Conditions

Total: \$12,316.79
(Plus any applicable taxes and additional options selected)
See following page(s) for available options

Optional Items:

Opt #	Description	Item Details	Add
1	Weather Guard Cab Guard	Weather Guard 1906-3-02 Cab Guard White	\$773.99
2	BackRack Cab Guard	Backrack 10700 Safety Rack White Standard No-Drill Installation Kit White	\$688.06
3	Tommy Gate G2 Pickup Liftgate	Tommy Gate G2 Pickup Liftgate Ford Superduty 1300# 2-piece extruded aluminum w/ 38" loading depth + 6" taper Camera and Reverse Sensor Bar	\$7,219.10

UPFIT TERMS

At Holman, we have built a strong brand and reputation for our work truck upfitting services. We seek to treat all of our customers as long-term business partners, providing best-in-class upfitting with the most efficient and effective methods in the industry. These Terms clarify the terms of our relationship with You. Holman's acceptance of any order is expressly limited to Your acceptance of these terms. Holman objects to any different or additional terms. If You are a party to a definitive written upfitting contract ("Definitive Contract") duly executed by You and authorized representatives of Holman, then Your Definitive Contract governs. In these Terms, "You" or "Your" means the legal entity which houses Your business, or Your applicable affiliate(s), in the event any Order is placed on behalf of Your affiliate(s).

Your purchase of vehicles and upfit services (including equipment and components) from Holman, and Your submission of a purchase order ("Order") for upfit services is Your acceptance of these Terms as binding. Holman may, from time to time, modify these Terms without prior notice to You. You will need to regularly review these Terms for modification. When these Terms are modified, the effective date shall be updated to the effective date of the modification.

1. **Your Order.**

1.1 Your Order is not cancellable (in whole or in part) at any time later than 5 business days after the date on which Holman receives your Order, as shown by the electronic delivery time stamp in Holman's system, or other means. If You cancel Your Order after such 5-business day period, then You are responsible to pay any freight or transportation fees related to the vehicle(s), equipment, or materials Holman has ordered or received to fulfill Your Order, in addition to any restocking fees, administrative charges and storage fees to the extent applicable. The price for Your Order is subject to adjustment by Holman at any time. Holman will provide You notice (which may occur via email, or telephone call) of any such adjustment to the Order price.

1.2 If Holman has commenced work on a vehicle, Your Order is not cancellable under any circumstance. For the avoidance of doubt, upon Holman's commencement of work for Your Order, You shall accept delivery of the applicable vehicle(s) and shall be liable to pay any fees related to Your Order in full.

1.3 **Modifications or Revisions to Your Order.** You may request reasonable modifications by submitting a revised purchase order to Holman. Holman reserves the right to accept or reject any revised purchased order in its sole discretion. Any such revised purchase order is not a binding Order unless and until Holman confirms its acceptance to You in writing. Holman reserves the right to complete the original Order (and issue an invoice for the original Order as set forth in Section 2), and may then require a new Order to account for the requested modifications. Any modification to an Order may result in additional expenses to Holman (e.g., expedited freight, duplicated administrative processes, additional material and labor expenses), therefore Holman may charge You reasonable modification fees (in addition to any fees under the Order). You understand modification fees may escalate depending on the timing of the modification request.

1.4 **Fitment.** Any quoted items with "I" to the right of the price indicates fitment information was not available at time of quote. Pricing was estimated based on previous years costs for budgetary purposes but pricing could change as fitment info is confirmed.

2. **Payment Terms.** Holman will invoice You upon completion of services for Your Order, unless otherwise agreed by Holman in writing. Invoiced amounts include sales and other taxes, and any other governmental charges, excluding taxes on Holman's income. Invoiced amounts also include shipping, freight, and other reasonable expenses. Invoices are due for payment in full within 30 days after the invoice date. Amounts not paid when due, bear interest from the due date at 0.5% per month.

3. **Shipment and Delivery.** Holman will arrange for shipment and if requested, Holman will engage Your designated carrier(s). Holman will ship to Your designated receiving point, and prices are FOB shipping point, with risk of loss borne by You.

4. **Risk of Loss.** Risk of loss to Your vehicle or equipment is borne by You, even when in Holman's possession, or in possession of Holman's designee, except where such loss is a direct result of Holman's negligence. For the avoidance of doubt, You will bear risk of loss for any damage to vehicles or equipment where such loss results from a Force Majeure Event (as defined in Section 15).

5. **Inspection and Acceptance of Goods.** You will inspect the vehicles upon delivery, and You are deemed to have accepted the vehicles unless You notify Holman to the contrary within 15 days following delivery. If You provide such notice of non-acceptance, then Holman may choose, in its sole discretion, to repair the vehicle(s). If Holman choose to repair the vehicle(s), then Holman will either dispatch technicians to Your location(s), or direct You to transport the Vehicle(s) to Holman's designated repair location. Repairs due to our negligence will be at Holman's expense. Transportation charges and all other repairs will be Your expense. Repair is Your exclusive remedy for rejected Vehicles.

6. **Rights.** If You fail to pay invoices in a timely manner, or otherwise breach these Terms, then Holman may suspend work on your Order(s), without penalty, liability or obligation, and pursue all remedies available.

7. **Customer Obligations.**

7.1 You must provide Holman with certain information (the "Vehicle Information") within 14 days of the chassis order date. Vehicle Information includes but is not limited to (i) required equipment and specification approval, and (ii) vehicle identification information (e.g., factory order number). Vehicle chassis that arrive without receipt of the Vehicle Information described herein may be subject to reasonable administrative and/or parking fees at Holman's sole discretion ("Parking Fees").

7.2 Vehicles located on Holman's premises or on the premises of Holman's designee, for a period of time greater than or equal to 14 days following the build-completion date as shown by the electronic time stamp in Holman's system, may be subject to Parking Fees. Holman may adjust the Parking Fees at any time with notice to You. Holman will invoice You any applicable Parking Fees on a monthly basis until the vehicle is no longer in possession of Holman or its designee.

7.3 Holman is not responsible to provide upkeep or maintenance (e.g., battery replacement, tire maintenance) for any vehicle where such vehicle is subject to Parking Fees.

8. **Confidential Information.** Neither party will disclose the other party's non-public confidential information which is marked on its face as confidential or in an accompanying writing, or should otherwise be deemed confidential by a reasonable person under the circumstances, provided Holman may share Your confidential information with its affiliates to the extent reasonably necessary to provide services to You. Holman may present ideas and concepts in performing its work, and Holman retains all right to use those ideas and concepts, and other know-how, in Our business.

9. **Compliance with Laws.** Each party shall comply with all applicable laws.

10. **Warranty.** Holman's Warranty to You limited to the Holman Upfit Warranty program, incorporated herein by reference, and which may be provided to You upon request. ALL OTHER WARRANTIES AND REPRESENTATIONS, EXPRESS OR IMPLIED, ARE DISCLAIMED, INCLUDING ANY WARRANTIES OF: (i) MERCHANTABILITY; (ii) FITNESS FOR A PARTICULAR PURPOSE; (iii) TITLE; OR (iv) NON-INFRINGEMENT. Any indemnification or other liability Holman might owe is strictly limited to third party claims of death, bodily injury or property damage caused solely and directly by Holman's negligence, gross negligence, or willful misconduct.

11. **LIMITATION OF LIABILITY.** NEITHER PARTY IS LIABLE TO THE OTHER FOR ANY CONSEQUENTIAL DAMAGES (INCLUDING LOST PROFITS), INDIRECT, INCIDENTAL, SPECIAL, EXEMPLARY OR PUNITIVE DAMAGES.

12. **Notices.** Any notice required or permitted under these Terms shall be in a writing, signed by the notifying party and delivered by hand or recognized overnight courier, or mailed by US mail, postage prepaid, registered or certified, return receipt requested, addressed to Holman at 1420 Brewster Creek Boulevard, Bartlett, IL 60103. Notice is given when received as evidenced by the delivery receipt or if receipt is refused, the first date receipt is refused as evidenced by the delivery receipt. Notice to You shall be at Your address of record on Your most recent order.

13. **Severability.** If any of these Terms is unenforceable in any jurisdiction, such unenforceability shall not affect the rest of these Terms. On a determination that any term is unenforceable, the court may modify these Terms to give effect to the original intent of the parties.

14. **Choice of Law and Venue.** These Terms are governed by New Jersey law, without regard to its conflict of laws rules, and the UN Convention on the International Sale of Goods is excluded. Any litigation under these Terms shall be commenced and maintained in US District Court, District of New Jersey, sitting in Camden, New Jersey, or if jurisdiction is lacking, in New Jersey state court, sitting in Burlington County, New Jersey. **Each party waives the right to jury trial.**

15. **Force Majeure.** Holman shall not be liable for, nor be deemed to have defaulted under these Terms, for any failure or delay in performing any services (except for obligations to make payments), when and to the extent the failure or delay is caused by or results from acts beyond the impacted party's reasonable control (including but not limited to natural disasters, hail, floods, or other weather events, epidemics, pandemics and other public health threats, embargoes, explosions, riots, wars or acts of invasion or terrorism, requirements of law, national or regional emergency, strikes, labor stoppages or slowdowns, or shortage of adequate power or transportation) (each, a "Force Majeure Event").

16. **Waiver.** No waiver by Holman of any of these Terms is effective unless in writing and signed by an authorized representative of Holman. No failure by Holman to exercise, or delay in exercising, any right or remedy arising from these Holman Terms is or shall be a waiver thereof. No single or partial exercise of any right or remedy hereunder limits any other or further exercise thereof or the exercise of any other right or remedy.

Accepted By: _____

Date: _____