# VILLAGE OF LOMBARD REQUEST FOR BOARD OF TRUSTEES ACTION

For Inclusion on Board Agenda

<u>X</u>	Resolution or Ordinance (Blue) Waiver of First Requested Recommendations of Boards, Commissions & Committees (Green) Other Business (Pink)
TO:	PRESIDENT AND BOARD OF TRUSTEES
FROM:	Scott Niehaus, Village Manager
DATE:	January 28, 2025 (B of T) Date: February 6, 2025
TITLE:	Local Tourism Grant Recommendation – Lilac Festival Parade Committee Lombard Lilac Parade
SUBMITTED BY:	Nicole Aranas, Deputy Village Manager
Attached please find Tourism Committee Lombard Lilac Parac Local Tourism grant \$21,000).	information regarding a recommendation from the Community Promotion and for approval of funding to the Lilac Festival Parade Committee toward the 2025 le. The Committee is recommending approval of a grant of up to \$25,000 through the program as well as coverage of Village expenses relating to the Parade (approximately on the consent agenda for the February 6, 2025, Board of Trustees meeting.
Review (as necessary Village Attorney X	v):
Finance Director X	Date
Village Manager X_	Date
NOTE: All materials	s must be submitted to and approved by the Village Manager's Office by 12:00 noon.

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon Wednesday, prior to the Agenda Distribution.



# Memorandum

TO:

Scott Niehaus

Village Manager

FROM:

Nicole P. Aranas

Deputy Village Manager

DATE:

January 28, 2025

**SUBJECT:** 

Community Promotion & Tourism – Local Tourism Grant

Lilac Festival Parade Committee – Lombard Lilac Parade

The following is a recommendation from the Community Promotion & Tourism Committee for funding through the Local Tourism Grant Program for the Lombard Lilac Parade in an amount not to exceed \$25,000, plus approximately \$21,000 in Village services.

## Grant Request: \$25,000

The Lilac Festival Parade Committee has requested a grant in the amount of \$25,000 to be used towards the annual Lombard Lilac Parade. The Lombard Lilac Parade will take place on May 18, 2025, and is a longstanding Lilac Time tradition.

Village grant funds have historically been the primary source of revenue for the parade, but the Committee has made strides towards increasing sponsorships, donations and fundraising for the event. This year the grant request would cover less than 50% of the anticipated parade costs.

The Parade Committee grant application and budget is attached for your review.

The Parade Committee estimates that the cost of city services for barricades, supplies and Police and Public Works Department overtime for this year's parade to be \$21,000. Total costs for Village services in 2024 were \$36,759.25.

#### **RECOMMENDATION:**

The Community Promotion & Tourism Committee has recommended a Local Tourism Grant award to the Lilac Festival Parade Committee in an amount not to exceed \$25,000 plus costs for city services for barricades, supplies and Village overtime (anticipated to be \$21,000).

Please place this item on the consent agenda of the February 6, 2025, agenda of the Board of Trustees. If you have any questions, please feel free to contact me. Thank you.

### VILLAGE OF LOMBARD LOCAL TOURISM GRANT PROGRAM 2025 APPLICATION FORM

#### **GENERAL INFORMATION**

Organization:	Lombard Lilac Festival Parade Committee		
Name of event:	Lombard Lilac Parade		
Date of event:	5/18/2025 Event location: Main St. & Wilson		
Contact person:	Laura Sasinka	Title:	Chairperson
Business address:	P.O. Box 82	City & Zip	Lombard 60148
Telephone:	630-989-5277	Email:	Laurasasinkalilacparade
			@yahoo.com

#### PROJECT OVERVIEW

Total cost of the project:	\$40,000
Cost of city services requested in this application (if any):	\$21,000
Grant funding requested in this application (excluding city services)	\$25,000
Total funding requested in this application (grant including services):	\$46,000
Percent of total project cost being requested:	47.3684%
Anticipated attendance:	16000
Anticipated number of overnight hotel stays:	5-10

Briefly describe the project for which are funds are being requested:

Organizing and presenting the annual Lombard Lilac Parade on behalf of the Village of Lombard

#### **ORGANIZATION**

Number of years that the organization has been in existence:	57
Number of years that the project or event has been in existence:	60+ years
Number of years the project has been supported by Village of Lombard funds:	60+ years
How many years does the organization anticipate it will request grant funding?	Every year there is a parade.

1) Describe the organization (include brief history, mission, and ability to carry out this project):

The committee has been organizing and presenting the annual parade since 1967. One hundred percent of the members are volunteers. Many of our members have been a part of the committee more than 5 years, and some more than 15 years. Our entire mission is to present the best possible parade for the enjoyment of the citizens of Lombard and others who come to see the Lilac Village, and lilacia Park. This will be our 67th parade and the 54th that this committee has presented.

objectives of the organization, other local groups or initiatives,	and the community at large:
The committee exists solely to present the annual Lilac Parade. There a and all funds raised and grant monies obtained are used to present the	
3) What is the organization's plan to make the project self-sustaining?	
There are no plans at this time to make the Parade self-sustaining, as it Village of Lombard, and it's the final event of Lilac Time. We have institunits and politicians, and are requesting sponsorships from local busine units. As of this revision we have not received a commitment from a spreceiving 10-13 sponsorships. Continuing in 2025 we are hosting four for Flashlight Easter Egg Hunt, and our Haunted Wine Walk.	uted entrance fees for commercial esses to defray the cost of other consor, but we do anticipate
PROJECT DESCRIPTION	
s the event open to the general public?	⊠ Yes □ No
Do you intend to apply for a liquor license for this project?	☐ Yes   ⊠ No
Will any revenues from this event be returned to the community?	⊠ Yes □ No
Have you requested grant funding in the past?  If yes, provide grant awards for past 5 years:	⊠ Yes □ No
2020 \$18,000, 2021 \$18000, 2022 \$18000 2023 \$18000 2024	\$20000
) Provide a full detailed description of the proposed project or event.	
The parade kicks off at 1:30pm on Main St and Wilson, runs North to North t	Maple, then turns East to Craig Pl.
2) If your application is accepted, how will the tourism grant funds be u	ised?
Grant funds will be used to support all expenses of the parade; Honora advertising, and recognition expenses.	riums paid to participants,

3) What modifications to the event or other steps will be taken to increase event attendance over previous years (not applicable to first time events)?

We are focused on presenting a family oriented and quality parade. We are always actively seeking new Parade participants to maintain the high reputation of the Lilac Parade, thereby attracting additional visitors. We've incorporated use of social media (i.e. Facebook, Twitter) to help increase the amount of possible participants as well as spectators for the parade without the need to spend more on advertising. Each year we attempt to add new and interesting units to the parade as well as to have returning favorites to entertain the parade watchers

#### **LOCATION**

Provide the location of the event or project. If a location has not been secured, list the venue(s) being proposed or considered.

Starts at Main St and Wilson heading North to Maple, then East to Craig Pl. Due to the number of parade units the committee has always organized event set up areas with local schools and businesses

#### **MILESTONES AND TIMETABLES**

Describe the milestones that will mark the progress towards implementing the project and provide a timetable for the completion of each milestone.

The parade committee meets once a month beginning 9 months in advance of parade day. Parade applications are due 1 month prior to the event. Parade line-up is finalized 2 weeks before prior to the parade. The day following the parade we have a debriefing meeting to discuss what went well or not well, and where we can improve in the future. Additional meetings may be held as necessary

#### **IMPACT**

1) Please describe how the event or program will promote overnight stays and/or tourism within the Village of Lombard.

The Parade is the final event of Lilac Time. Although one afternoon in length, out of town guests may come in early to experience other events and stay through the Parade. Many fsmilies in town host parties and barbeques on Parade Day.

2) Please describe the economic benefit to local businesses and the Lombard community. How will your event draw more people from outside the local market (50 miles or more) or attract a new visitor audience?

Businesses along the parade route (Main St) most likely receive more customers than any other Sunday of the year (i.e. Dairy Queen, Gianorio's, Senior Jalapeno's, Seven Eleven, etc.).

3) Who is the target audience for your event or project? What is your anticipated attendance?

The parade is open to the public and is geared towards quality family fun and entertainment. Anticipated attendance is over 16000.

4) Please identify and detail the estimated cost of any Village of Lombard services anticipated as part of the event (e.g., Police, Public Works, Fire, barricades, etc.). For each cost, confirm whether the costs for such services be covered by the host organization and reimbursed to the Village or are whether the services are requested to be covered under this grant. Any services not specifically requested below and approved as part of this grant, will be the responsibility of the applicant organization.

Overall the Lilac Parade is a community endeavor to promote the Village of Lombard. The Parade committee receives the service of local schools and businesses for the use of their property for parade unit set up. We encourage local businesses to Sponsor Parade units. The parade has worked and will continue to work with the community organizations (i.e. Boys/Girls Scouts, Schools, and Churches) to provide parade day support. We have implemented a participation fee for commercial businesses and seated politicians. The Village of Lombard provides police support, Public works provides Port-O-Potties and street sweepers, and Park District provides bleachers and the Show Mobile. Details of the village support and in-kind donations are in the finance section. Village services are shown as part of the total cost of the parade but funding for them is not part of this grant request.

- 5) Please describe any collaborative arrangements developed or anticipated with other organizations to fund or otherwise implement the project (including in-kind donations).
- 6) Please describe your marketing plan. Detail the strategies your organization will use to promote the event or project (e.g., advertising, public relations, marketing, print materials, promotional pieces).

The parade committee advertises via Parade website, social media (Facebook, Twitter), and newspaper ads/interviews. We have placement in the Lilac Time Brochure published by the Park district and in the Lombard Pride. In addition, during Lilac Time, we advertise using flyers, yard signs, and banners placed throughout the Village.

7) Funding for the Local Tourism Grant Program for 2024 is constrained. What have you done to reduce the amount of funds your organization is requesting under this grant? If you do not receive the full funding you requested for 2024, how will your organization adjust? What modifications can/will you make to your budget or event if full grant funding is not made available?

The committee has used social media and yard signs to help keep the advertising costs down. We host 4 fundraising events to help defray the costs of presenting the annual parade. Reduced funding would have a huge impact on the parade, as we pay honorariums to organizations, schools, and other participating units. The effect would cause us to lose some units as the costs for them to bring the organizations to the event have increased, such as costs for fuel, and busses.

FIN	AN	CE	S
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- ☑ Please include a detailed itemized budget for your entire event on the attached budget form (2 years of past actuals and estimates for upcoming event).
- Attach a copy of the most recently completed agency audit and Federal Form 990. If these documents are not available, please explain why they are not available.

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CHEC	KLIST
$\boxtimes$	Completed Local Tourism Grant Program Application Form.
$\boxtimes$	Completed detailed budget form.
	Promotional materials from past events (not applicable to first time events).
$\boxtimes$	Post event summary from past event (not applicable to first time events).
	Copy of the most recently completed agency audit or explanation of why it is not available.
$\boxtimes$	Copy of the most recent Federal Form 990 for the agency or explanation of why it is not
	available.
Additio	nal Notes, Comments or Explanations:

<u>CERTIFICATION</u>
The undersigned certifies that to the best of his or her knowledge and belief that data in this application are true and correct, the application has been duly authorized by the organization and any funds received under this grant will be used for the purposes described in this application.

Name:				
Title or office held:	Laura Sasinka	Date:	5/21/2024	
Signature:Laura Sas	inka			

# 

Event:		Date:		
Organization:				
INCOME: Include an itemized list				
gate receipts, food/beverage sales, d ITEMIZED REVENUES	ACTUAL	ACTUAL	ANTICIPATED	
Lombard Tourism Grant	\$	\$	\$	
Total Income	\$	\$	\$	
<b>EXPENSES:</b> Include an itemized labor, rentals, insurance, materials,	ist of all actual and entertainment, other	estimated project expens expenses)	ses (advertising, supplies,	
ITEMIZED EXPENSES	ACTUAL_	ACTUAL	ANTICIPATED	
	\$	\$	\$	

ITEMIZED EXPENSES	ACTUAL_	ACTUAL	ANTICIPATED
	\$	\$	\$
Total Expenses	\$	\$	S

<u>IN-KIND CONTRIBUTIONS</u>: Include an itemized list of all actual and estimated in-kind contributions. In-kind contributions are non-cash donations, contributions or gifts which can be given a cash value (include Village of Lombard in-kind services, where applicable)

Estimated value of in-kind contributions (explain)

ACTUAL	ACTUAL	ANTICIPATED
\$	\$	

		0000 0	Inna n. do.	2024 4 -41	2022 D. Jina	2022 4	2022 D. deise	2022 8 44441	2024 Budent	2024 Amusl
Income	+×-	2020 Actual	×	2021 Actual	2022 Budget \$600.00	2022 Actual \$0.00	2023 Budget \$600.00	2023 Actual \$90.00	2024 Budget \$600.00	\$408.05
Donations-Business & Personal	\$ 600.00	¢ .	\$ -	\$ -				\$2,108.32	1,500.00	\$1,423.79
Easter Egg Hunt Fundraiser	\$ 1,500.00	\$ -	\$ 1,500.00	\$ -	\$1,500.00	\$1,940.00	\$1,800.00			
Cheesecake Fundraiser	\$ 1,000.00	\$ 1,099.00	\$ 1,000.00	\$ -	\$1,000.00	\$877.00	\$800	\$604	\$600	\$377.44
Spring Wine Walk Fundraiser	\$ 3,500.00		\$ 3,500.00		\$3,500.00	\$0.00	\$2,500.00	0		\$1,496.74
Fall Haunted Wine Walk Fundraiser	\$ 3,500.00		\$ 3,500.00		\$3,500.00	3870.69	\$3,500.00	0		\$5,843.13
Paint -N- Sip Party								\$187.00	\$0.00	\$0.00
Lou Malnati's Pizza Coupon Fundraiser								\$255.00	\$0.00	\$0.00
Interest Income	\$8.00	\$1.97	\$2.00	\$1.00	\$2.00	0.27	\$1.00		\$2.00	\$1.00
Other Income- Local Tourism Grant	\$18,000.00	\$ -	\$18,000.00		\$18,000.00	\$18,000	\$18,000.00	\$18,000.00	\$18,000.00	\$20,000.00
Sponsorships	\$6,000.00	\$827.31	0+G29F13:F1	\$	0	0	\$6,000.00	\$3,150.00	\$6,000.00	5,491.00
Application fees	\$300.00	\$ -	\$300.00	\$ -	\$300.00	0	\$300.00		\$300.00	\$750.00
Carry over from previous year		\$3,211.09		\$2,703.70		\$1,694.28		(\$7,663.01)		\$5,093.55
Revenue	\$ 34,408.00	\$ 5,139.37	\$ 27,802.00	\$ 2,704.70	\$ 28,402.00	26382.24	\$ 33,501.00	16731.31		\$35,791.15
					<del></del>					
Expenses								1	1	
Annual Fee	\$15.00	\$15.00	\$15.00	\$15.00	15	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
Annual Fee SOS	\$10.00	\$10.00	\$10.00	\$10.00	\$10	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Administration- Tax Prep	\$550.00	\$400.00	\$400.00	\$400.00	400	\$410.00				
Auto	\$1,100.00	\$400.00				\$410.00	\$410.00	\$475.00	\$500.00	\$500.00
	\$1,100.00	- 0	\$1,100.00	0					\$0.00	\$0.00
Lombard Chamber					\$250.00	\$250.00	\$360.00	\$1,805.00	\$250.00	\$1,790.00
Lombard Park District	44							\$100.00	\$0.00	\$0.00
Banners & Signs	\$2,300.00	0		0		\$350.00	\$500	\$200.00	\$100.00	\$250.00
Marshal Shirts and Zip Hoodies	\$500.00	0	\$500.00	. 0	500	\$2,033.00	\$500.00	. 0		\$0.00
Deluxe Checks				\$71.00		0			\$0.00	\$0.00
Egg Hunt Expenses (eggs;candy)	\$25.00	0		0		\$368.63	\$350.00	\$343.36	\$300.00	\$434.00
Wine Walk Expenses-Spring	\$3,000.00	0	\$3,000.00	0	3000	\$468.00	\$3,000	0	\$3,000.00	\$896.00
Wine Walk Expenses-Fall	\$3,000.00	0	\$3,000.00		3000	\$2,909.31	\$3,000.00	0	\$3,000.00	
Flowers	\$200.00	0	\$400.00	0	400	\$270.00	\$300.00	\$180.00	\$300.00	\$225.00
Food	\$2,300.00	0	\$2,300.00	0	2300	\$996.00	\$1,000.00	\$1,515.54	1,000.00	\$2,000.00
Honorarium	\$22,000.00	0	\$18,000.00	. 0	18000	\$19,200.00	\$20,000.00	\$18,975.00	\$20,000.00	24,225.00
Insurance	\$1,000.00	\$988.00	\$1,000.00	\$0.00	1000	\$2,606.00	\$1,000.00	\$1,502.00	\$1,505.00	\$1,700.00
Judges	\$400.00			. 0		\$450.00	\$450.00	\$350.00	\$450.00	\$350.00
Office Expense	\$200.00	. 0	\$200.00	0			\$50.00	\$19.84	\$200.00	\$38.56
Plaque and Ribbons	\$200.00	0		\$126.00	200		\$300.00	\$126.00	\$300	\$150.00
Postage	\$50.00	0		0		\$179.20	\$200.00	\$278.20	\$280.00	\$546.00
Printing and Reproduction	\$1,000.00	\$0	\$1,000.00	. 0			\$400.00	\$807.37	\$807.00	\$1,000.00
Publicity	\$1,200.00	\$597.25	\$1,000.00	0			\$500.00	\$595.00	\$500.00	\$595.00
Utilities	\$300.00	\$263.28	\$300.00	\$263.28	. 300	\$329.83	\$350.00	\$198.96		
Website	\$300.00	\$172.14	\$250.00	\$135.14	250				\$350.00	\$367.00
Radios	\$500.00	\$172.14	\$250.00	\$135.14	250	\$205.14	\$250.00	\$250.00	\$250.00	\$250.00
Golf Carts						\$578.00	\$600.00	0		\$600.00
	A 20 CEO 00	A 2 445 67	A 05 475 00	4 4 000 00	A 05 055 00	\$1,670.00		\$\$1,670.00	\$1,670.00	\$1,936.00
Total Expenses	\$ 39,650.00	\$ 2,445.67	\$ 35,175.00	\$ 1,020.42	\$ 35,425.00	\$ 34,305.25	\$ 35,245.00	27808.81	35,887.00	37,877.56
		1								
Total carry over to next year		\$ 2,693.70		\$ 1,684.28		-7923.01		-11077.5	5,	\$5,093.55
In-Kind Estimates	2020 Budget	2020 Actual	2021 Budget	2021 Actual	2022 Budget	2022 Actual	2023 Budget	2023 Actual	2023 Budget	2023Actual
Manny's Ale House						\$1,180.00	\$1,000	\$2,000		
Rosemary & Jean						\$30.00				
Cakes by Carlos						\$280.00				
Ace Hardware-Lombard						\$500.00		\$500		\$400
Nicole S Gift Sets						\$50.00		\$60		\$100
Karen B Gift Set						\$50.00		\$50		\$100
Uniquly Yours By Laure-Custome Tumbl	ler .					\$30.00		1		
Amys Salon Gift Basket						\$250.00		\$250		\$250.00
Bike Barn- 2 guft baskets						\$100.00		\$100		\$100
JT's Porch						\$50.00		2100		\$2,000.00
Avanzar						\$50.00				\$1,000.00
Lawrence Fish & Shrimp						\$50.00				3T,000.00
Lilly Café						\$40.00				
Gianorios										Ann a-
Bricks						\$44.00		4		\$25.00
						\$25.00		\$50		4
Shannon's Deli						\$20.00		\$20.00		\$25.00
Rosatti's Pizza						\$104.00		\$40		
Los Burritos Mexicanos						\$50.00				
Old Town Pizzaria						\$60.00		\$25		
Fire Water BBQ						\$75.00		\$100		
Roadhouse 38						\$75.00				
National University of Health Scie.		0				\$300.00				
Lombard Commons		0				\$150.00		\$150		
Lombard Pharmacy		0				\$150.00				
First United Methodist Church		0				\$100.00				
Glenbard East		0				\$300.00		\$300		
Park District		0				\$100.00		\$100		

Lombardian					0			
Comcast					6400.00			\$400.00
Illinois Center for Broadcasting		0			\$400.00		0	1,000.00
Wine Walk - Tasting Wine (distributors)		445			\$1,000.00		9	1,000.00
Facebook Boost Ad		\$45			\$78.00			
Miller's Ale House					0		0	
Famous Raffle Prizes					0			
Lombard Roller Rink		\$70.00			\$80.00			
Fringe		\$100.00			0			\$100.00
Ellyn Murphy		\$120.00			\$100.00		\$100.00	\$100.00
Lombard Commons Park		\$108			\$108.00		\$108	\$108
York Radio Club					0			
McDonald's - water					\$50.00		\$35.00	\$35.00
Walgreen's - water					\$50.00		\$35.00	\$35.00
Park District - Showmobile					\$150.00	\$150.00	\$150.00	\$150.00
Noon Whistle Brewing Gift Basket					0			
The Salon By Instyle					0			
,								
Candy donated by committee members					0			
Zanies					\$160.00		\$160.00	\$160.00
Improv					\$150.00		\$150.00	\$150.00
Enchanted Castle					0			
Drury Lane					0			
Wheaton Radio Club					\$500.00	\$500.00	\$500.00	\$500.00
Lombard Golf Coarse					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	\$200	\$200.00
Dave & Busters		-					\$50	\$50.00
Glass Courts		-					\$100	\$100.00
Orange Theory		-					\$50	7100.00
Hand & Stone Massage							\$100	
Ruff Life Gift Basket							\$70	
Velta-Lou Malnati's Gift Certificates							\$150	
Costco GC							\$100	\$100.00
Gullivers Pizza								\$100,00
		A 440.00			4		\$25	
In-Kind total		\$ 443.00			\$7,039.00		\$5,828	7,188
Village Costs		-	T					
Barricades	\$1,509.00	\$1,509.00	\$1,509	1509	\$1,509.00		\$1,700.00	44 700 00
Police OT & Supplies	\$1,509.00	\$ 13,284.44	\$1,509	1509	\$1,309.00		\$14,000.00	\$1,700.00
Public Works OT & Supplies		\$ 3.027.08			\$3,027.08			\$14,000.00
Village total cost		\$ 14,793.44					\$4,000.00	\$4,000.00
Total Cost Estimate					\$14,793.44		\$ 15,700.00	\$15,700.00
Total Cost Estimate		\$ 17,682.11			\$ 56,137.69		\$ 49,336.81	35,400.00
Volunteer Hours - Estimates								
Wine Walk - 12 people for 5 hours		60 hours			60 hours		0	col
								60 hours
Easter Egg Hunt 8 people for 3 hours		24 hours			24 hours		24 hours	24 hours
Parade Day 80 people for 7 hours		560 hours			560 hours		560 hours	560 hours
Committee Meeting hours		360 hours			360 hours		360 hours	360 hours
Parade Chair		100 hours			100 hours		100 hours	100 hours
Sectretary		15 hours			15 hours		15 hours	15hours
Treasurer		20 hours			20 hours		20 hours	20 hours
Parade Secretary		100 hours			100 hours		100 hours	100 hours
Marshall		50 hours			50 hours		50 hours	50 hours
Other members		200 hours			200 hours		200 hours	200 hours