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LEGISTAR# 260306

Q-877025-46226DB

Issued: 07/23/2026

Quote Expiration: 08/31/2026

Estimated Contract Start Date: 07/01/2027

Account Number: 109722

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Lombard Police Dept - IL 235 E Wilson Ave Lombard, IL 60148-3926 USA	Lombard Police Dept - IL 235 E Wilson Ave Lombard IL 60148-3926 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Daniel Birt Phone: Email: dbirt@axon.com Fax:	Joe Grage Phone: Email: gragej@villageoflombard.org Fax:

Quote Summary

Program Length	120 Months
TOTAL COST	\$1,846,676.40
ESTIMATED TOTAL W/ TAX	\$1,846,676.40

Discount Summary

Average Savings Per Year	\$15,409.61
TOTAL SAVINGS	\$154,096.10

Payment Summary

Date	Subtotal	Tax	Total
Jun 2027	\$157,413.22	\$0.00	\$157,413.22
Jun 2028	\$162,922.68	\$0.00	\$162,922.68
Jun 2029	\$168,624.97	\$0.00	\$168,624.97
Jun 2030	\$174,526.84	\$0.00	\$174,526.84
Jun 2031	\$180,635.28	\$0.00	\$180,635.28
Jun 2032	\$186,957.51	\$0.00	\$186,957.51
Jun 2033	\$193,501.02	\$0.00	\$193,501.02
Jun 2034	\$200,273.56	\$0.00	\$200,273.56
Jun 2035	\$207,283.13	\$0.00	\$207,283.13
Jun 2036	\$214,538.19	\$0.00	\$214,538.19
Total	\$1,846,676.40	\$0.00	\$1,846,676.40

Quote Unbundled Price:	\$2,000,772.50
Quote List Price:	\$2,000,772.50
Quote Subtotal:	\$1,846,676.40

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Software									
73681	Axon Records	20	39		\$47.08	\$47.08	\$36,722.40	\$0.00	\$36,722.40
85760	Axon Auto-Transcribe - Unlimited Service	70	120		\$30.29	\$6.48	\$54,436.20	\$0.00	\$54,436.20
73681	Axon Records	90	81		\$50.69	\$57.02	\$415,684.80	\$0.00	\$415,684.80
101283	Axon Records - Draft One - AI-Assisted Report Writing	70	120		\$78.76	\$78.76	\$661,584.00	\$0.00	\$661,584.00
A la Carte Services									
73896	Axon Standards - Implementation Service	1	1		\$30,000.00	\$30,000.00	\$30,000.00	\$0.00	\$30,000.00
100560	Axon Standards - PSO - Data Conversion/Migration	1	1		\$35,000.00	\$35,000.00	\$35,000.00	\$0.00	\$35,000.00
102561	Records Integration Service	198	1		\$250.00	\$249.58	\$49,416.84	\$0.00	\$49,416.84
101161	Axon - Regional SWS Technical Account Manager	1	12		\$6,250.00	\$6,250.00	\$75,000.00	\$0.00	\$75,000.00
102508	Axon Records - PSO Records Data Conversion	907	1		\$250.00	\$250.00	\$226,750.00	\$0.00	\$226,750.00
85157	Axon Records - Professional Services Milestone Payment	1049	1		\$250.00	\$249.84	\$262,082.16	\$0.00	\$262,082.16
Total							\$1,846,676.40	\$0.00	\$1,846,676.40

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101283	Axon Records - Draft One - AI-Assisted Report Writing	70	07/01/2027	06/30/2037
A la Carte	73681	Axon Records	20	07/01/2027	09/30/2030
A la Carte	85760	Axon Auto-Transcribe - Unlimited Service	70	07/01/2027	06/30/2037
A la Carte	73681	Axon Records	90	10/01/2030	06/30/2037

Services

Bundle	Item	Description	QTY
A la Carte	100560	Axon Standards - PSO - Data Conversion/Migration	1
A la Carte	101161	Axon - Regional SWS Technical Account Manager	1
A la Carte	102508	Axon Records - PSO Records Data Conversion	907
A la Carte	102561	Records Integration Service	198
A la Carte	73896	Axon Standards - Implementation Service	1
A la Carte	85157	Axon Records - Professional Services Milestone Payment	1049

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	235 E Wilson Ave	Lombard	IL	60148-3926	USA

Payment Details

Jun 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100560	Axon Standards - PSO - Data Conversion/Migration	1	\$17,500.00	\$0.00	\$17,500.00
Year 1	101161	Axon - Regional SWS Technical Account Manager	1	\$37,500.00	\$0.00	\$37,500.00
Year 1	101283	Axon Records - Draft One - AI-Assisted Report Writing	70	\$1.85	\$0.00	\$1.85
Year 1	102508	Axon Records - PSO Records Data Conversion	907	\$31,667.30	\$0.00	\$31,667.30
Year 1	102561	Records Integration Service	198	\$6,901.42	\$0.00	\$6,901.42
Year 1	73681	Axon Records	20	\$12,240.80	\$0.00	\$12,240.80
Year 1	73896	Axon Standards - Implementation Service	1	\$15,000.00	\$0.00	\$15,000.00
Year 1	85157	Axon Records - Professional Services Milestone Payment	1049	\$36,601.70	\$0.00	\$36,601.70
Year 1	85760	Axon Auto-Transcribe - Unlimited Service	70	\$0.15	\$0.00	\$0.15
Total				\$157,413.22	\$0.00	\$157,413.22

Jun 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100560	Axon Standards - PSO - Data Conversion/Migration	1	\$17,500.00	\$0.00	\$17,500.00
Year 2	101161	Axon - Regional SWS Technical Account Manager	1	\$37,500.00	\$0.00	\$37,500.00
Year 2	101283	Axon Records - Draft One - AI-Assisted Report Writing	70	\$0.92	\$0.00	\$0.92
Year 2	102508	Axon Records - PSO Records Data Conversion	907	\$34,709.32	\$0.00	\$34,709.32
Year 2	102561	Records Integration Service	198	\$7,564.39	\$0.00	\$7,564.39
Year 2	73681	Axon Records	20	\$10,530.26	\$0.00	\$10,530.26
Year 2	73896	Axon Standards - Implementation Service	1	\$15,000.00	\$0.00	\$15,000.00
Year 2	85157	Axon Records - Professional Services Milestone Payment	1049	\$40,117.71	\$0.00	\$40,117.71
Year 2	85760	Axon Auto-Transcribe - Unlimited Service	70	\$0.08	\$0.00	\$0.08
Total				\$162,922.68	\$0.00	\$162,922.68

Jun 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	101283	Axon Records - Draft One - AI-Assisted Report Writing	70	\$0.93	\$0.00	\$0.93
Year 3	102508	Axon Records - PSO Records Data Conversion	907	\$65,159.46	\$0.00	\$65,159.46
Year 3	102561	Records Integration Service	198	\$14,200.55	\$0.00	\$14,200.55
Year 3	73681	Axon Records	20	\$13,951.34	\$0.00	\$13,951.34
Year 3	85157	Axon Records - Professional Services Milestone Payment	1049	\$75,312.62	\$0.00	\$75,312.62
Year 3	85760	Axon Auto-Transcribe - Unlimited Service	70	\$0.07	\$0.00	\$0.07
Total				\$168,624.97	\$0.00	\$168,624.97

Jun 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	101283	Axon Records - Draft One - AI-Assisted Report Writing	70	\$0.92	\$0.00	\$0.92
Year 4	102508	Axon Records - PSO Records Data Conversion	907	\$48,446.36	\$0.00	\$48,446.36
Year 4	102561	Records Integration Service	198	\$10,558.17	\$0.00	\$10,558.17

Jun 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73681	Axon Records	90	\$59,526.06	\$0.00	\$59,526.06
Year 4	85157	Axon Records - Professional Services Milestone Payment	1049	\$55,995.25	\$0.00	\$55,995.25
Year 4	85760	Axon Auto-Transcribe - Unlimited Service	70	\$0.08	\$0.00	\$0.08
Total				\$174,526.84	\$0.00	\$174,526.84

Jun 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	101283	Axon Records - Draft One - AI-Assisted Report Writing	70	\$9,480.66	\$0.00	\$9,480.66
Year 5	102508	Axon Records - PSO Records Data Conversion	907	\$46,767.56	\$0.00	\$46,767.56
Year 5	102561	Records Integration Service	198	\$10,192.31	\$0.00	\$10,192.31
Year 5	73681	Axon Records	90	\$59,359.79	\$0.00	\$59,359.79
Year 5	85157	Axon Records - Professional Services Milestone Payment	1049	\$54,054.88	\$0.00	\$54,054.88
Year 5	85760	Axon Auto-Transcribe - Unlimited Service	70	\$780.08	\$0.00	\$780.08
Total				\$180,635.28	\$0.00	\$180,635.28

Jun 2032						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 6	101283	Axon Records - Draft One - AI-Assisted Report Writing	70	\$117,896.96	\$0.00	\$117,896.96
Year 6	73681	Axon Records	90	\$59,359.79	\$0.00	\$59,359.79
Year 6	85760	Axon Auto-Transcribe - Unlimited Service	70	\$9,700.76	\$0.00	\$9,700.76
Total				\$186,957.51	\$0.00	\$186,957.51

Jun 2033						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 7	101283	Axon Records - Draft One - AI-Assisted Report Writing	70	\$123,943.00	\$0.00	\$123,943.00
Year 7	73681	Axon Records	90	\$59,359.79	\$0.00	\$59,359.79
Year 7	85760	Axon Auto-Transcribe - Unlimited Service	70	\$10,198.23	\$0.00	\$10,198.23
Total				\$193,501.02	\$0.00	\$193,501.02

Jun 2034						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 8	101283	Axon Records - Draft One - AI-Assisted Report Writing	70	\$130,200.65	\$0.00	\$130,200.65
Year 8	73681	Axon Records	90	\$59,359.79	\$0.00	\$59,359.79
Year 8	85760	Axon Auto-Transcribe - Unlimited Service	70	\$10,713.12	\$0.00	\$10,713.12
Total				\$200,273.56	\$0.00	\$200,273.56

Jun 2035						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 9	101283	Axon Records - Draft One - AI-Assisted Report Writing	70	\$136,677.31	\$0.00	\$136,677.31
Year 9	73681	Axon Records	90	\$59,359.79	\$0.00	\$59,359.79
Year 9	85760	Axon Auto-Transcribe - Unlimited Service	70	\$11,246.03	\$0.00	\$11,246.03
Total				\$207,283.13	\$0.00	\$207,283.13

Jun 2036						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 10	101283	Axon Records - Draft One - AI-Assisted Report Writing	70	\$143,380.80	\$0.00	\$143,380.80
Year 10	73681	Axon Records	90	\$59,359.79	\$0.00	\$59,359.79

Jun 2036						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 10	85760	Axon Auto-Transcribe - Unlimited Service	70	\$11,797.60	\$0.00	\$11,797.60
Total				\$214,538.19	\$0.00	\$214,538.19

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Signature

Date Signed

7/23/2026

