

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda

DISTRICT # _____

☒ Resolution or Ordinance (Blue) Waiver of First Requested _____
 _____ Recommendations of Boards, Commissions & Committees (Green)
 _____ Other Business (Pink)

TO: PRESIDENT AND BOARD OF TRUSTEES

FROM: Joe Grage, Deputy Chief of Police

DATE : May 24, 2023 B of T June 15th, 2023

SUBJECT: AGREEMENT WITH FLOCK SAFETY, INC

SUBMITTED BY: Joe Grage, Deputy Chief of Police

BACKGROUND/POLICY IMPLICATIONS:

This resolution seeks Board of Trustees authorization for the police department to consolidate existing agreements with Flock Safety, Inc. for license plate readers into a five year agreement to secure current pricing. The agreement would also add three license plate readers at locations to be determined. The annual cost of the agreement would be \$37,500 per year (\$39,450 for year one due to installation costs of new cameras) and the total cost would be \$189,450 over five years.

101-210.120.75350

Review (as necessary):

Finance Director

Village Manager

Date

Date

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 12:00 noon, Wednesday, prior to the Agenda distribution.



To: Scott Niehaus, Village Manager
From: Deputy Chief Joe Grage, Police Department
Through: Tom Wirsing, Chief of Police
Date: May 24th, 2023
Subject: BOT Agenda Item for Resolution to Authorize the Police Department to Enter into a Five (5) Agreement with Flock Safety

As you aware, the police department currently has annual service contracts with Flock Safety, Inc. to provide license plate readers at a number of locations in the Village. There are currently agreements with Flock for twelve cameras. There are multiple agreements with Flock for these cameras, as the agreements were signed over several different years and have different beginning and starting dates. Per the agreements, each camera costs \$2,500 per year at total cost of \$30,000 per year.

Automated license plate readers (LPR) have been an invaluable law enforcement tool that has helped to solve crimes that have occurred in Lombard as well as providing information that has allowed us to prevent crime. Information from the Flock Safety license plate readers has been useful in hundreds of cases that have led to the recovery of stolen motor vehicles, apprehension of criminal suspects, and the location of missing persons.

Flock Safety, Inc. approached the police department in April to advise us of a cost increase that will be taking effect after June 30th, 2023. This increase would be \$500 per year per camera, or \$6000 annually. Flock Safety also indicated that they are offering a five (5) year agreement to existing customers at the current pricing. In addition to saving \$30,000 over five years, this agreement would consolidate all of the existing agreements into one agreement instead of the multiple agreements and terms that exist. Additionally, Flock Safety has also offered to add cameras into the agreement at current pricing.

I am recommending that we enter into the five-year agreement with Flock Safety for the existing cameras as well as adding three cameras in order to take advantage of current pricing. The total cost of the agreement would be \$37,500 per year (\$39,450 for year one minus agreements already paid due to installation costs for new cameras) or \$189,450 for five years. I am requesting that the Board of Trustees approval via resolution for the police department to enter into this agreement.

RESOLUTION

R__23

**A RESOLUTION AUTHORIZING SIGNATURE OF
PRESIDENT AND CLERK ON AN AGREEMENT**

WHEREAS, the Corporate Authorities of the Village of Lombard have received a proposed five year agreement from Flock Safety, Inc to provide license plate reader services and equipment

WHEREAS, the Corporate Authorities deem it to be in the best interest of the Village of Lombard to approve such agreement;

NOW, THEREFORE, BE IT RESOLVED BY THE PRESIDENT AND BOARD OF TRUSTEES OF THE VILLAGE OF LOMBARD, DU PAGE COUNTY, ILLINOIS as follows:

SECTION 1: That the Village President be and hereby is authorized to sign on behalf of the Village of Lombard said agreement as attached hereto.

SECTION 2: That the Village Clerk be and hereby is authorized to attest said agreement as attached hereto.

Adopted this 15th day of June, 2023

Ayes: _____

Nays: _____

Absent: _____

Approved this 15th day of June, 2023

Keith Giagnorio
Village President

ATTEST:

Elizabeth Brezinski
Village Clerk

APPROVAL AS TO FORM:

Jason Guisinger
Village Attorney

Flock Safety + IL - Lombard PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Mike Hutton
michael.hutton@flocksafety.com
8476090201

flock safety



EXHIBIT A
ORDER FORM

Customer: IL - Lombard PD
Legal Entity Name: IL - Lombard PD
Accounts Payable Email: gragej@villageoflombard.org
Address: 235 E Wilson Ave Lombard, Illinois 60148

Initial Term: 60 Months
Renewal Term: 24 Months
Payment Terms: Net 30
Billing Frequency: Annual Plan - First Year Invoiced at Signing.
Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$37,500.00
Flock Safety Flock OS			
FlockOS™	Included	1	Included
Flock Safety LPR Products			
Flock Safety Falcon®	Included	15	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Standard Implementation Fee	\$650.00	3	\$1,950.00
Subtotal Year 1:			\$39,450.00
Annual Recurring Subtotal:			\$37,500.00
Discounts:			\$37,500.00
Estimated Tax:			\$0.00
Contract Total:			\$189,450.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "Renewal Term") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$39,450.00
Annual Recurring after Year 1	\$37,500.00
Contract Total	\$189,450.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$37,500.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$0.00

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
Flock Safety Falcon ®	An infrastructure-free license plate reader camera that utilizes Vehicle Fingerprint® technology to capture vehicular attributes.	The Term shall commence upon first installation and validation of Flock Hardware.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

Package: Essentials

FlockOS Features	Description
Community Cameras (Full Access)	Access to all privately owned Flock devices within your jurisdiction that have been shared with you.
Unlimited Users	Unlimited users for FlockOS
State Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the statewide Flock network.
Nationwide Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the nationwide Flock network.
Direct Share - Surrounding Jurisdiction (Full Access)	Access to all Flock devices owned by law enforcement that have been directly shared with you. Have ability to search by vehicle fingerprint, receive hot list alerts, and view devices on the map.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Flock Insights/Analytics page	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
ESRI Based Map Interface	Flock Safety's maps are powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data, such as City infrastructure (i.e., public facilities, transit systems, utilities), Boundary mapping (i.e., precincts, county lines, beat maps), and Interior floor plans (i.e., hospitals, corporate campuses, universities)
Real-Time NCIC Alerts on Flock ALPR Cameras	Alert sent when a vehicle entered into the NCIC crime database passes by a Flock camera
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera

By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms of Service located at <https://www.flocksafety.com/legal/terms-and-conditions>

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: IL - Lombard PD

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

PO Number: _____