



March 22, 2023

To: Scott Niehaus, Village Manager
Through: Carl Goldsmith, Director of Public Works *g*
From: Tom Ellis, Operations Superintendent *TE*
Subject: Equipment Purchase, One 2024 Pierce Enforcer Pumper, Fire Truck

The FY 2024 vehicle replacement budget includes replacement of FR45, a 2007 Pierce Dash Pumper Engine. The purchase pricing for this piece of equipment is accordance with the *Houston-Galveston Area Council (HGAC) Consortium Pricing*. The pricing is as follows:

Vendor	Bid Price	Salvage Value	Net Total Cost
Pierce Manufacturing Inc. Appleton, WI.	\$920,000.00	\$50,000	\$870,000.00

The Lombard Fire Department and their Fire Apparatus Committee has evaluated several fire apparatus manufacturers and has determined that Pierce Manufacturing meets all specifications for the new Pierce Enforcer Pumper fire truck. Public Works received a proposal from Pierce Manufacturing for one, 2024 Pierce Enforcer Pumper fire truck at a cost of \$920,000.00.

The budgeted amount for this vehicle is \$772,000.00 and the Village anticipates \$50,000 in salvage value for the surplus fire engine. The total available reserves for the pumper engine is \$722,000.00. Due to material shortages and supply chain issues impacted the market, the cost of the vehicle exceeds the available funding set aside for the replacement in the Fleet Services Reserve Fund. The shortfall of \$148,000 will be covered by sufficient reserves available in the Fleet Services Reserve Fund and should not impact the ability to fund other equipment or vehicles.

The lead time to produce this fire truck is being estimated at 18 months from order date and with current supply chain challenges, this is subject to change. Staff has worked with the manufacture to secure an expedited build slot to help avoid a \$140,000.00 charge to meet future EPA regulations that the Village would be subject to if the build slot is delayed. It has been the Village's experience that trade in prices offered by fire apparatus manufacturers are lower than what a broker could get for the same vehicle. Staff recommends offering the surplus FR45 for sale on the open market. This surplus fire

engine can be sold for considerably more than trading it in and potentially reduce the total cost for this vehicle.

I recommend the award of a contract to Pierce Manufacturing of Appleton, WI. in the amount of \$920,000.00. I also recommend declaring Village unit number FR45 as surplus per the attached ordinance and authorizing its sale in the open market Waiver of first reading is requested on this ordinance. Please submit this item to the Village Board for their consideration at the April 6, 2023 meeting.

ORDINANCE _____

**ORDINANCE AUTHORIZING THE SALE AND/OR DISPOSAL
OF MUNICIPAL OWNED PERSONAL PROPERTY**

WHEREAS, in the opinion of the Corporate Authorities of the Village of Lombard, it is no longer necessary or useful to or in the best interest for the Village of Lombard to retain the following described personal property:

FR45 2007 Pierce Dash Pumper Engine VIN #4P1CD01S67A007127

now owned by the Village of Lombard; and

WHEREAS, The Village routinely declares such type of personal property surplus and the best interest of the Village of Lombard will be served by its sale and/or disposal.

NOW, THEREFORE, BE IT ORDAINED BY THE PRESIDENT AND BOARD OF TRUSTEES OF THE VILLAGE OF LOMBARD, DU PAGE COUNTY, ILLINOIS, as follows:

Section 1: Pursuant to 65 ILCS 5/11-76-4, the President and Board of Trustees find the following described property:

FR45 2007 Pierce Dash Pumper Engine VIN #4P1CD01S67A007127

now owned by the Village of Lombard is no longer necessary or useful to the Village of Lombard and the best interest of Lombard will be served by its sale on the open market to the highest bidder for no less than \$50,000.00.

Section 2: Pursuant to said 65 ILCS 5/11-76-4, the Village President and Clerk are hereby authorized and directed to sell and/or dispose of the aforementioned personal property now owned by the Village of Lombard.

Section 3: This ordinance shall be in full force and effect from and after its adoption and approval as provided by law.

Passed on first reading this _____ day of _____, 2023

First reading waived by action of the Board of Trustees this ____ day of _____, 2023

Passed on second reading this _____ day of _____, 2023

Ayes: _____

Nays: _____

Ordinance No. _____

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Absent: _____

Approved this _____ day of _____, 2023

Keith Giagnorio
Village President

ATTEST:

Elizabeth Brezinski
Village Clerk



March 16, 2023

Operations Superintendent Tom Ellis
Village of Lombard Fire Department
255 E. Wilson Ave
Lombard, IL 60148

Subject: **Proposal for one (1) Pierce Enforcer Pumper
Proposal / Bid #1139**

Dear Operations Superintendent Ellis,

With regard to the above subject, please find attached our completed proposal. Pricing, is as follows, including 100% prepay option.

Pricing Summary:

Sale Price – **\$920,000.00***
**Houston-Galveston Area Council (HGAC) Consortium Pricing.
Pricing is subject to change based on production slot availability.

100% Performance Bond:

Should the Village of Lombard Fire Department elect to have us provide a Performance Bond, \$2,260.00 will need to be added to the above price.

100% Prepayment Option:

Should the Village of Lombard Fire Department elect to make a 100% prepayment at contract execution, a discount of (\$32,458.00) can be subtracted from the above "Sale Price" resulting in a revised contract price of **\$887,542.00 OR \$889,802.00 with Performance Bond.**

Terms and Conditions:

- Taxes – Not Applicable
- Freight – F.O.B. – Appleton, WI / Shipping to Lombard, IL
- Terms – Net due prior to vehicle(s) release at the Pierce Manufacturing Plant (Appleton, WI). Net due at Contract signing for **Prepay discount** to be applicable.
- Delivery – 24 to 27 months from receipt and acceptance of contract.



MINNESOTA ILLINOIS INDIANA MISSOURI NEBRASKA NORTH DAKOTA SOUTH DAKOTA

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or international conflicts, or other causes beyond our control not preventing, could alter the delivery schedule.

The specifications herein contained, shall form a part of the final contract, and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

This proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications.

The attached proposal is valid for thirty (30) days.

We trust the above and the enclosed to be full and complete at this time; however, should you have any questions or require additional information, please do not hesitate to contact me at 630-303-8776 or john.kenna@macqueengroup.com.

We wish to thank the Village of Lombard Fire Department for the opportunity to submit our proposal.

Respectfully,

John Kenna

John Kenna
Apparatus Sales
MacQueen Equipment LLC
DBA MacQueen Emergency Group