

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda
Bids and Proposals

TO : President and Village Board of Trustees
FROM : Scott R. Niehaus, Village Manager
DATE : June 11th, 2024 Agenda Date June 20th, 2024
TITLE : Meridian Rapid Defence equipment purchase
SUBMITTED BY: Robert Lamontagna, Street and Electrical Supervisor

RESULTS:

Date Bids Were Published ____
Bidding Closed ____
Total Number of Bids Received ____
Total Number of Bidders Meeting Specifications ____
Bid Security Required _____ Yes X No
Performance Bond Required _____ Yes X No
Were Any Bids Withdrawn _____ Yes X No
Explanation:
Waiver of Bids Requested? _____ X Yes _____ No
If yes, explain: Purchase through GSA Purchasing Program contract # 47QSWA19D001F
Award Recommended to Lowest _____ X Yes _____ No
Responsible Bidder?
If no, explain:

FISCAL IMPACT:

Amount of Award: \$69,665.71
Account number: 240.270.112.73110

BACKGROUND/RECOMMENDATION:

Staff seeks Board of Trustees approval to award a contract to Meridian Rapid Defence Group for the the purchase of 1 Archer beam gate, 2 Archer barriers and 1 Archer Trailer

Has Recommended Bidder Worked for Village Previously X Yes _____ No
If yes, was quality of work acceptable X Yes _____ No
Was item bid in accordance with Public Act 85-1295? _____ Yes X No
Waiver of bids - Public Act 85-1295 does not apply X Yes

REVIEW (as needed):

Village Attorney XX _____ Date _____
Finance Director XX _____ Date _____
Village Manager XX _____ Date _____

NOTE: All materials must be submitted to and approved by the Village Manager's Office by 4:30 pm, Wednesday, prior to the Board Agenda distribution.



To: Scott R. Niehaus, Village Manager

Through: Carl S. Goldsmith, Director of Public Works

From: Robert LaMontagna, Street and Electrical Supervisor

Date: June 11, 2024

Subject: Purchase of additional Meridian barrier system components

A handwritten signature in blue ink, appearing to be "R. LaMontagna", is written over the "Through:" line of the memo.

In 2022 the Village purchased the Meridian Rapid Defense Group's Archer 1200 mobile barrier system for the purpose of protecting community event spaces from vehicle incursions. The purchase included 18 barriers, barrier hauler, trailer and cabling. Over the past two years the barrier system has been deployed at community events held on Village roadways closed to vehicle traffic for the events. Some of these events have been the Lilac Parade, Art and Craft fair, Cruise nights end of season concert, Brew Fest, and many others. The barrier system has been well received. We have heard often from event goers that the barriers presents gives them a sense of security attending the event and appreciate the Village's proactive approach to event security.

As the Public Works Department continues to assist in the execution of the community events both hosted by the Village as well as outside community organizations, it has been identified that there is a need for additional Meridian components to continue our assistance in setting up and securing these events. In the years since our initial purchase, Meridian has developed the Archer Beam Gate. This gate works in conjunction with the Archer barriers to provide protection from vehicle incursion but allows for quick access to the protected space for emergency vehicles. The beam gate will allow the Public Works Department to better coordinate set up of the barrier system with event organizers and vendors that need access to the event space right up to the start of the event and immediately after. This will allow staff time to properly and safely set the heavy barriers ahead of the events when the area is less congested. In addition to the beam gate and additional trailer along with two more barriers are needed to facilitate staff's ability to completely secure an area in a timely manner while doing so in a safely and without over exerting staff. The barrier trailers can hold up to 9 barriers each. When deploying our 16 barriers staff needs to double handle the barriers moving them on and off the trailer more times than would be needed with an additional trailer. While this has worked over the last two years, as we continue to increase the usage of the barriers and timing to open and closed the roads often has to happen in a short amount of time there is an increased risk for employee injury moving heavy barriers under these conditions. A second trailer and would reduce the number of times staff would need to handle each barrier and would reduce the length of time needed to open and close the roadways. Lastly two additional barriers will give the Village two full trailer loads of barriers

and allow for additional security of vulnerable areas around event spaces and give more flexibility for a wider verity of setup locations.

Staff recommends the Board of Trustees wave bid and award a contract to Meridian Rapid Defense Group in the amount of \$69,665.71 for the purchase of 1 Archer beam gate, 2 Archer barriers and 1 Archer trailer. Waiver of bid is requested because these items are from a sole source vendor being purchased through GSA contract # 47QSWA19D001F.



Meridian Rapid Defense Group Sales LLC
 177 E. Colorado Blvd
 Suite 200
 Pasadena CA 91105
 United States

Quote
#QUO-S-10563
 06/10/2024

Bill To
 Robert LaMontagna
 Village of Lombard
 255 East Wilson Avenue
 Lombard IL 60148
 United States

Ship To
 Robert LaMontagna
 Village of Lombard
 255 East Wilson Avenue
 Lombard IL 60148
 United States

Date	Expires	Shipping Method	Sales Rep
06/10/2024	09/08/2024	Freight Out	Logan Dowell

Item	Price Level	Quantity	Rate	Amount
AB1200 Archer 1200 Mobile Barrier	GSA	2	\$6,513.75	\$13,027.50
ADDT1000 Meridian 8-Barrier Drop Deck Trailer - 1000	GSA	1	\$34,247.85	\$34,247.85
ARGK Archer Rapid Gate Kit	GSA	1	\$12,540.18	\$12,540.18
MRDG-CT Certified Training	GSA	1	\$3,855.18	\$3,855.18
MRDG-F Freight Charges		1	\$5,995.00	\$5,995.00

Subtotal	\$69,665.71
Tax (6.25%)	\$0.00
Total	\$69,665.71

Notes: GSA Contract #47QSWA19D001F
 45-day delivery

Wire Transfer Instructions:
 Meridian Rapid Defense Group Sales LLC
 Account Number: 568605235
 Bank Name: Chase Bank, N.A.
 Wire Routing : 021000021
 ACH Routing : 322271627

Check Remittance:
 530 New Los Angeles Ave #115-345
 Moorpark, CA 93021

