

VILLAGE OF LOMBARD
REQUEST FOR BOARD OF TRUSTEES ACTION
For Inclusion on Board Agenda
Bids and Proposals

TO : President and Village Board of Trustees

FROM : Scott Niehaus, Village Manager

DATE : October 5, 2018 Agenda Date: October 18, 2018

TITLE : Motion to Approve a Three Year Contract with Water Resources for the Neptune R900 System Annual Maintenance/Hosting Costs and WaterSmart Web Portal Annual Subscription Fee

SUBMITTED BY: Timothy Sexton, Director of Finance

RESULTS:

Date Bids Were Published	<u> N/A </u>	Bidding Closed	<u> N/A </u>	
Bid Security Required		<u> Yes </u>	<u> X </u>	<u> No </u>
Performance Bond Required		<u> Yes </u>	<u> X </u>	<u> No </u>
Were Any Bids Withdrawn		<u> Yes </u>	<u> X </u>	<u> No </u>
Explanation:				
Waiver of Bids Requested?		<u> X </u>	<u> Yes </u>	<u> No </u>

If yes, explain: Water Resources is the local area representative for Neptune Water Meters, Software, and Hardware. Water Resources was awarded the bid for the Village wide meter replacement project in 2018.

FISCAL IMPACT: \$67,426.25 per year for 3 years (\$43,993 510.270.370.75730; \$23,433.25 510.170.425.75350)

BACKGROUND

The Village of Lombard is completing the Village wide water meter replacement program with Water Resources. Attached is the proposed three year contract with Water Resources for the Neptune R900 System Annual Maintenance/Hosting Costs and WaterSmart Web Portal Annual Subscription Fee. The annual fees and the initial set up fee for the WaterSmart Portal were included in the bid for first year of the Neptune meter replacement project.

WaterSmart provides a secure, web-based portal with your hourly and historical water usage, as well as leak notices. You can also set water-use alerts, based on your preferences, at any time. The WaterSmart Portal will be available to the Village of Lombard water customers who have their new meter later this fall.

RECOMMENDATION:

Staff recommends the Village Board of Trustees approve a waiver of bid and award a three year contract to Water Resources, to provide the Village with Neptune meter R900 Annual Software Maintenance/Hosting and WaterSmart Web Portal Annual Subscription.

Has Recommended Bidder Worked for Village Previously	<u> X </u>	<u> Yes </u>	<u> No </u>
If yes, was quality of work acceptable	<u> X </u>	<u> Yes </u>	<u> No </u>
Was item bid in accordance with Public Act 85-1295?	<u> X </u>	<u> Yes </u>	<u> No </u>
Waiver of bids - Public Act 85-1295 does not apply	<u> X </u>	<u> Yes </u>	

REVIEW (as needed):

Village Attorney XX		Date	
Finance Director XX		Date	<u>10/5/18</u>
Village Manager XX		Date	



WATER RESOURCES

Neptune R900 System Annual Maintenance/Hosting Costs

<u>Qty.</u>	<u>Description</u>	<u>Cost (Each)</u>	<u>Extended Cost</u>
6	Annual Data Collector Hardware Maintenance Fees \$ 1,800.00 (pricing valid for 2019-2021)		\$10,800.00
1	MRX920 Unit Annual Hardware Maintenance Fee \$ 2,120.00 (pricing valid for 2019-2021)		\$ 2,120.00
1	R900 Belt Clip Annual Hardware Maintenance Fee \$ 500.00 (pricing valid for 2019-2021)		\$ 500.00
1	N_Sight Plus Software Hosting (SaaS) Annual Subscription Fee for 2019 (\$2.20 per endpoint/yr. X 13,897 total endpoints)	\$30,573.00	\$30,573.00
1	N_Sight Plus Software Hosting (SaaS) Annual Subscription Fee for 2020 (\$2.20 per endpoint/yr. X 13,897 total endpoints)	\$30,573.00	\$30,573.00
1	N_Sight Plus Software Hosting (SaaS) Annual Subscription Fee for 2021 (\$2.20 per endpoint/yr. X 13,897 total endpoints)	\$30,573.00	\$30,573.00
1	API Annual Maintenance Fee (10-20K Accounts) (pricing valid for 2019-2021)	\$ 1,000.00	\$ 1,000.00
1	WaterSmart Web Portal Annual Subscription Fee (\$1.75 per account/yr. X 12,819 service accounts) (pricing valid for 2019-2021)	\$22,433.25	\$22,433.25

The pricing listed above for Neptune hardware and software annual maintenance and subscription fees is contingent upon the Village purchasing a 3 year maintenance agreement. Neptune is discounting its software hosting pricing substantially from standard pricing and will NOT require the Village to pay for all 3 years of software hosting fees upfront. Neptune is unable to provide detailed cost estimates for years 4-6 (2022-2024) at this time due to many variables and market forces that might change service levels and product support costs over the next several years. Water Resources will work with Neptune as we get closer to 2022 in order to provide accurate pricing for fiscal year annual maintenance agreement budgetary purposes.



WATER RESOURCES

Please let me know if you have any additional questions.

Very Truly Yours,

A handwritten signature in cursive script, reading "Michael D. Pedone".

Michael D. Pedone
Water Resources Inc.

MDP/jg